



## 2026 BUYERS GUIDE





# BOSS Industries

## PTO DRIVEN AIR COMPRESSORS AND POWER GENERATING UNDERDECK SYSTEMS

For more than 35 years, BOSS Industries underdeck air compressors and power generating systems have been empowering the work and mechanic truck industry. From 30 CFM to 900 CFM, AC power from 6 kW to 75 kW, BOSS near no-drill mounting systems, spin-on oil and coalescer filters, our new 10-inch diameter primary oil separation tank, plug and play wiring, and our B-CAN Intelligent Compressor Control System make the BOSSAIR underdeck systems the most recognized air and power solution for today's workforce.

BOSS offers the widest range in air performance of any underdeck system, ranging from 30 CFM to our newest 900 CFM twin airend design. No matter how big or small, rotary screw continuous performance is at your fingertips. In continued excellence, we have engineered our mounting system to be as universal as possible to allow for the most challenging locations. And with a near no-drill mounting design, the BOSSAIR Underdeck systems is the makes it even easier and less labor intensive to install.




Additionally, our new 10-inch diameter primary oil separation tank is not only more efficient but increases the ground clearance for most applications. Continuing to make it even easier, our Plug-N-Play wiring system allows you to wrap it up even faster. Speaking of faster, our industry leading spin-on oil and coalescer filters saves time and money when you are performing your routine maintenance. To make it even easier, all our service items are available 24/7 on our parts website: [www.store.bossair.com](http://www.store.bossair.com).

What separates us from the “other guys” than what is already stated is how we safely control the underdeck system by our Intelligent Compressor Control System: The B-CAN!

### THE SMART AND SAFE WAY TO RUN YOUR UNDERDECK SYSTEM

The BOSS® B-CAN is a compact, strategically designed digital interface system that allows you to control our underdeck rotary screw air compressor and other equipment. Featuring a 3.5-inch fully sunlight viewable screen that is menu based for operation, service, and diagnostic information. The B-CAN is delivered pre-programmed for your truck and compressor system combination. With over 10 years of proven in-field history, the B-CAN utilizes the SAE J1939 Standard which allows us to incorporate our complete functionality of the rotary screw compressor, hydraulics, and generator options. Our innovative in-house developed communication protocol integrates perfectly with most OEM communication channels. Even better, the BOSS developed proprietary “Smart Technology” software learns your behaviors and responds accordingly. Ease of installation means less time and more money in your pocket.

BOSS underdeck systems and other air/power products are available through our distribution partners.

Still confused on how much air you need? Check out the industry's first air consumption guide on our website to help you make a better buying decision. 





# THE MOST TRUSTED NAME IN ABOVE DECK AND UNDER DECK MOBILE AIR COMPRESSOR AND POWER SOLUTIONS.



From our industry leading above deck BA440  
to our BOSSAIR underdeck air and power solutions,  
BOSS continues to be your choice in quality,  
dependable and innovative mobile air  
and power products.  
It's time to talk with BOSS!

**BOSS**  
engineered **AIR/POWER** systems



BOSSair.com | 800/635-6587





# Hannay Reels

## DURABLE AND DEPENDABLE WORK TRUCK REELS.

### NO MATTER THE APPLICATION, CONVENIENT WORK TRUCK REELS HELP

Work truck reels offer reliable performance—when and where you need it. Hannay uses only the sturdiest materials to build their reels, so they last in even the harshest conditions. Engineered with decades of industry experience, Hannay reels are durable and easy to use—no matter the industry or application.

### REELS FOR EVERY APPLICATION

No two jobs are the same, which is why Hannay reels are not one-size-fits-all. Built for industries such as fuel delivery, liquid dispensing, hydraulic or pneumatic tools, lubrication, electric cable, lighting, and more, Hannay reels are durable and dependable. There are also reliable reels for washdown and pressure washing, vacuuming, gas, and arc welding. With the Hannay Reel Selector, it's easy to identify the exact reel you need for your specific application.

### BUILT WITH THE WORK IN MIND

With any application, there's going to be a lot of equipment stored on a work truck. Hannay offers spring rewind reel packages that come with hose or cable already installed—ideal for tight spaces on work trucks. You can choose a standard reel package or work with our experts to develop a customized reel package that fits your needs.

Hannay also offers reels with longer length hose (up to 500 feet) for specialty applications like pest control and lawn care. Hannay stacking kits allow you to maximize work truck space by stacking up to two larger reels. They're designed with enhanced support and easy-access mounting holes for quick installation and maintenance.

### WORK SMARTER, NOT HARDER

The right tool makes life easier and improves jobsite performance. Hannay work truck reels allow for faster setup and teardown, keeping operators moving to reduce downtime. There are thousands of standard and customizable models for specific needs, including motorized reels for heavy-duty applications.

### A LEGACY OF DEPENDABILITY

Hannay Reels is a worldwide leader in OEM and aftermarket reel applications, with reels that outlast and outperform the competition. Hannay offers thousands of standard models, with a wide range of custom capabilities. Since 1933, Hannay has offered high-quality products and expert custom capabilities—with an emphasis on safety, efficiency, and affordability. 📍

To learn more,  
visit [www.hannay.com](http://www.hannay.com)  
or call 877-467-3357.





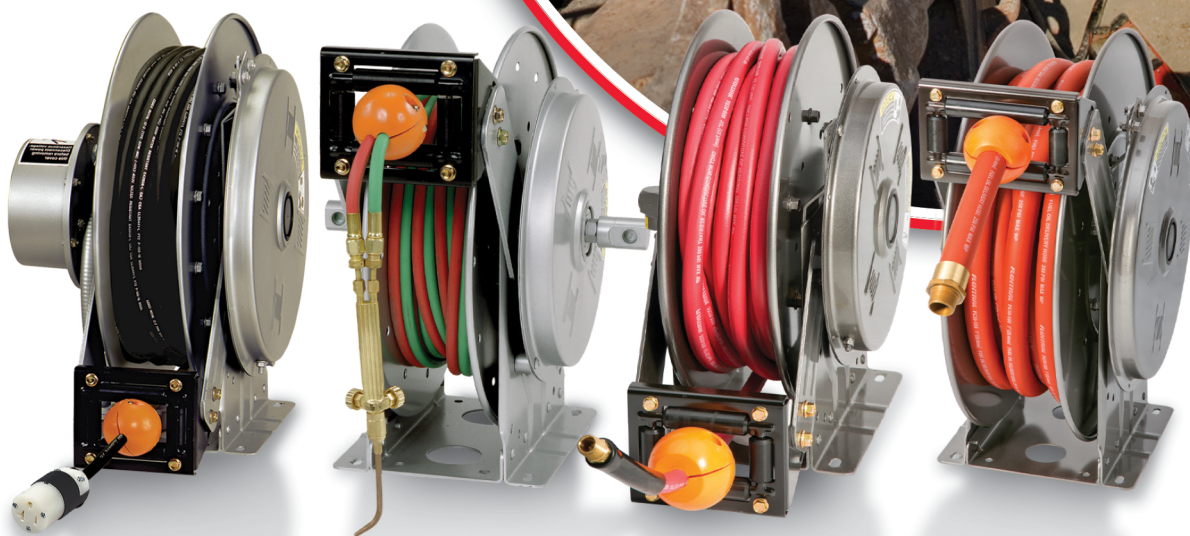


# BUILT FOR THIS

## CONVENIENT REEL PACKAGES

HOSE OR CABLE  
PRE-INSTALLED

Whether you choose a standard reel package or a customized solution, Hannay offers unmatched performance and reliability.



▶ GET THE BEST

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# Isuzu Commercial Truck Of America, Inc

Isuzu Commercial Truck of America, Inc., is the distributor of Isuzu commercial vehicles in the United States—the best-selling low cab forward trucks in America every year since 1986.

There's a simple reason why these trucks have gained such popularity: Isuzu has the right truck for all your business needs.

## EXTENSIVE LINE-UP

Isuzu offers the widest range of low cab forward trucks available.

**Class 3-5 Isuzu N-Series V-8 gas trucks**, driven by a powerplant with an engineered design life of 200,000 miles. These are the only low cab forward gasoline-powered trucks with GVWRs ranging from 12,000 to 19,500 lbs. Accommodating up to 20-foot bodies, Isuzu N-Series gas trucks are available in both Standard and Crew Cab configurations.

**Class 4 and 5 Isuzu N-Series diesel-powered trucks**, equipped with the legendary Isuzu 4HK1-TC engine that boasts a B-10 durability rating of 375,000 miles. The trucks that made Isuzu famous are available in Standard Cab with three-across seating or a Crew Cab that will handle up to seven, and with wheelbases from 109 to 212 inches in length.

**Class 6 and 7 Isuzu F-Series trucks**, featuring the most powerful Efficiency Series variant of the proven Cummins B6.7 diesel engine for the optimum in performance and economy. Isuzu F-Series trucks are available in both Class 6 and new Class 7 models with GVWRs from 25,950 to a whopping 33,000 lbs. With eight wheelbase choices, Isuzu F-Series trucks can handle bodies up to 30 feet in length.

**Class 5 NRR EV**, is everything you want in an electric truck and everything you expect from Isuzu. With a 19,500-lb. GVWR and the ability to travel (up to) an estimated 235 miles between charges, the NRR EV will change the game—and change your mind about electric trucks!

## INCREASED PRODUCTIVITY

You can reach more tough-to-navigate locations and make more stops thanks to Isuzu trucks':

**Maneuverability:** Curb-to-curb or wall-to-wall, Isuzu trucks' cab-over-engine design gives them a turning circle dramatically tighter than any conventional cab.

**Visibility:** Between their low cab forward design and wide expanses of glass, these trucks allow drivers to see objects as close as eight feet ahead—far better visibility than you'd find in a conventional cab.

**Economy:** Fewer stops for fuel means more time moving your business forward.

## LOW COST OF OWNERSHIP

Isuzu trucks are famous for their low cost of ownership, thanks to their efficiency and dependability, plus:

- Outstanding basic limited warranty protection for a minimum of 36 months, with extended warranties available for as much as five years/250,000 miles.
- 24/7 roadside assistance for the length of your warranty or extended warranty.
- Isuzu's Priority Service Maintenance Program, which allows you to lock in today's maintenance service prices for up to six years—and the cost can be included in your Isuzu Finance of America finance or lease contract.
- Isuzu FleetValue parts, priced to compete with aftermarket parts but engineered to meet Isuzu's stringent specifications, in addition to Genuine Isuzu OEM parts.
- Vehicle Health Reports produced by every Isuzu N-Series diesel truck, that show you idle time, speed history, acceleration frequency and more, so you can optimize your truck's efficiency by monitoring and making adjustments to driving habits.

## NATIONWIDE SALES AND SERVICE

Isuzu trucks are sold and serviced in all 50 U.S. states, which means there is probably an Isuzu dealer near you wherever you are—or wherever your truck takes you.

Isuzu Commercial Truck of America invites you to visit [www.isuzucv.com](http://www.isuzucv.com) or contact your nearest Isuzu dealership to discover for yourself all the reasons an Isuzu truck is the right truck for you. ●

To learn more,  
visit [www.isuzucv.com](http://www.isuzucv.com).



# ISUZU



HAPPY  
*Holidays*

"Wishing you joy, peace,  
and prosperity this  
holiday season."



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# Opti-Luxx



Opti-Luxx Inc., headquartered in Hudsonville, Michigan, is a full-service supplier of LED commercial vehicle lighting. Opti-Luxx offers their customers the best in product development, application engineering, program management, and launch support for new and existing products.

Over twenty-five years ago, Opti-Luxx pioneered the use of LED lighting technology in commercial vehicle applications by developing the first LED school bus lights. It is an indisputable fact that school buses are the safest vehicles on the roads today, and as the leading supplier of LED school bus lighting, Opti-Luxx plays a significant role in that strong safety reputation. Today, the company has significantly expanded their product offerings to cover the entire commercial vehicle market, including an extensive line of the brightest and best LED signal lights, work lights, cargo lights, and a full suite of beacons, light bars, and supplementary warning lights. The Opti-Luxx commercial vehicle lineup provides increased visibility and safety, situation-specific flash patterns for any roadway scenario, and the rugged reliability commercial fleets demand.

Opti-Luxx understands the current roadway visibility challenge. Currently, there are over 233 million licensed drivers in the United States and that number continues to grow. Roadways are increasingly crowded, with more distractions competing for driver attention like mobile devices, animated digital billboards, and increased use of non-commercial LED vehicle lighting styles and configurations.


The company believes it to be essential for fleets to utilize the brightest, best, most innovative, rugged and highly visible safety lights to protect drivers. Recently, Opti-Luxx launched an initiative named Opti-360, designed to generate awareness of their bumper-to-bumper line of LED safety products. Opti-360 means fleets only need one source to help them deliver a shield of bright and dependable lighting protection in and around the entirety of the vehicle. While it's of utmost importance to ensure commercial vehicles are visible to other drivers, vehicle interiors are also important

parts of the overall safety and performance of commercial fleets. Opti-Luxx provides high-performing cargo, step, and dome light products that make interior spaces brighter, safer, and more functional to work within. Opti-Luxx believes that being able to illuminate spaces in and around the vehicle enhances the overall capabilities of work crews to get tasks done efficiently and return home safely.

Opti-Luxx is driven to continue innovating and delivering lighting solutions that cut through the visual clutter of today's roadways and work zones and help fleets stay visible and safe. Their 360° bumper-to-bumper safety lighting lineup is ready to install today for snowplows, utility vehicles, delivery fleets, road construction and surfacing equipment, agricultural equipment, and all work truck applications. All of this can be summarized by the Opti-Luxx core value that "Seeing IS Safety."

Opti-Luxx takes pride in providing superior products and customer service before, during, and after purchase including:

- Highly skilled and experienced engineering, production, sales, and customer service teams with extensive knowledge of lighting requirements in the transportation and safety industries.
- A quality management system that is certified to the ISO 9001:2015 standard, ensuring we consistently provide products and services that meet customer and regulatory requirements.
- On-time delivery and short lead times.
- Rugged, long-lasting, high-performing, and warranted safety lighting products
- Continuous improvement and customer-focused research and development pipeline.

The Opti-Luxx team is never more than a phone call away to provide expert advice and guidance at 616-379-4142 or via email at [sales@opti-luxx.com](mailto:sales@opti-luxx.com). You can also view lighting products and specifications at **Opti-Luxx.com**. 

To learn more, visit [www.opti-luxx.com](http://www.opti-luxx.com).





# TOUGH. BRIGHT. BEST.

## THAT'S OPTI-LUXX.



### Installing Opti-Luxx means commanding the respect you deserve in work zones.

Show motorists you mean business with the toughest, brightest and best **safety and work lights from Opti-Luxx.**

Because **Seeing IS Safety**, we tirelessly innovate and improve our high-performing safety, warning, work, and cargo lights to make sure you'll **command visual respect on the road** and **clearly see the work you need to do** in work zones.

For details on exciting new products ready to install today, visit [opti-luxx.com](https://opti-luxx.com), contact [sales@opti-luxx.com](mailto:sales@opti-luxx.com), or visit us at an upcoming event.



# Opti-Luxx

THE BRIGHTEST & BEST LED LIGHTS.

[Opti-Luxx.com](https://opti-luxx.com) | (616) 379-4142

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# Sterling Fleet Outfitters

## BUILDING SMARTER WORK VEHICLES FOR MAXIMUM PRODUCTIVITY

**P**roductivity on the job starts with a vehicle that is equipped to keep up. A well-organized truck or van is not just a way to get from site to site—it is a mobile workspace that keeps tools secure, accessible, and ready to use. Sterling Fleet Outfitters delivers innovative, high-quality upfitting solutions that help fleet operators and technicians Get More Done every day.

### SOLUTIONS ENGINEERED FOR PERFORMANCE

Sterling specializes in productivity-driven upfits for commercial trucks and vans serving construction, fiber optics, HVAC, electrical, and general contracting. Every piece—whether shelving, a truck cap, or a storage accessory—is built for durability and designed around real jobsite demands. The result: less time searching for tools, fewer bottlenecks, and more time focused on the work that matters.

From full fiber splicing labs to secure storage for independent tradespeople,

Sterling's system configurations are purpose-built to increase efficiency and withstand heavy use. Lightweight aluminum shelving, secure tank holders, and Packout-compatible storage deliver strength, organization, and reliability without adding unnecessary weight.

### SLIP-IN TRUCK CAPSULES: INNOVATION ON WHEELS

Sterling's slip-in truck capsules give fleets a rugged, weather-resistant mobile workspace that transforms a pickup into a fully functional work unit.

The fiber splicing capsule is a standout—complete with power, lighting, a workstation, and secure storage to support fast, streamlined fiber deployment in any environment. Built with long-lasting materials and designed for seamless integration, these canopies are customizable and transferable from truck to truck, protecting fleet investments while boosting technician productivity.

### OPTIMIZED VAN STORAGE FOR FASTER WORKFLOWS

Sterling also delivers smart cargo-van solutions that help tradespeople organize and access equipment efficiently. Their aluminum shelving systems provide a strong, lightweight foundation that keeps tools and materials exactly where they should be. Designed for today's leading van models and tailored to different trades, these systems reduce clutter and save valuable time on the job.

For technicians working with gas or refrigerant cylinders, Sterling's heavy-duty tank holders keep everything secured in place, preventing movement and protecting operators during transport.

### THE STERLING ADVANTAGE: DURABILITY MEETS INNOVATION

Sterling stands apart with a commitment to quality, durability, and customer-driven innovation. Every design is shaped by input from the tradespeople who rely on these systems every day. From fiber access doors that speed up splicing to ergonomic ladder rack systems that reduce strain, Sterling focuses on helping technicians work safer, faster, and more efficiently.

Sterling Fleet Outfitters builds dependable, high-performance workspaces that keep crews moving. With rugged materials, thoughtful engineering, and trade-specific configurations, Sterling helps technicians Get More Done with equipment that works smarter and lasts longer. ●

To Learn more, visit:

[www.sterlingfleetoutfitters.com](http://www.sterlingfleetoutfitters.com).



# The setup techs actually want

Stay organized, work faster, and feel prepared every day - purpose built for **service technicians**.



Explore Our  
Service Mechanic  
Package



## Tackle Downtime. Equip for Efficiency.

Every minute a forklift or industrial machine is down, your customer is losing money—and so are you. Sterling's **Service Mechanic Truck Cap** is built to help your team complete more service calls on the first visit.

Engineered for mobile service techs, this package includes:

- ✓ Optimized storage for parts, tools, and diagnostic gear
- ✓ Heavy-duty work surfaces for in-field repairs
- ✓ Lighting and power options to keep you operational in any condition
- ✓ Built tough—transferable, leak-proof, and backed by a 10-year warranty  
(Yes, we've transferred an 18-year-old cap to a new truck—it's that durable.)



*"Trusted by fleets across North America - with a 95% on-time delivery rate."*  
[www.sterlingfleetoutfitters.com](http://www.sterlingfleetoutfitters.com) / 1.888.214.0333

**STERLING**  
**Get More Done.**



# VMAC

## POWERFUL, FLEXIBLE, AND BUILT FOR DEMANDING FLEETS.

The VMAC G90 with FlexDrive Airflow Management System (AMS) is a major advancement in mobile compressed air, delivering high performance, adaptability, and smart automation in one compact gas-driven package. Designed for demanding job sites, the G90 provides the air power fleets need without the bulk or hassle of traditional tow-behinds.

### FLEXDRIVE AMS: INTELLIGENT AIRFLOW CONTROL

At the center of the system is VMAC's patent-pending FlexDrive AMS, a dual belt and clutch design that automatically shifts between high flow and high-pressure modes. Operators get up to 90 CFM at 100 psi

continuously and 50 CFM at 170 psi when higher pressure is required. No manual adjustments. No wasted fuel. Just automatic, optimized performance for tools ranging from jackhammers to tire inflation.

### QUIET, SMART & EASY TO OPERATE

Running at only 73 dB, the G90 is one of the quietest compressors in its class. The system automatically shuts down when air is not needed, conserving fuel and reducing wear, then restarts instantly when demand returns. Operators can monitor performance through an intelligent digital control system with OLED display or optional telematics for remote insights and predictive maintenance.

### COMPACT DESIGN

The G90 mounts cleanly on a service truck's side pack, freeing deck space and eliminating the challenges of hauling a tow behind compressor. Paired with a Honda iGX800 EFI gas engine and VMAC's patent-pending EC100 encapsulated rotary screw air end, the system delivers exceptional reliability and a 100 percent duty cycle for continuous operation.

### BUILT TO ADAPT. POWERED TO PERFORM

G90 with FlexDrive AMS empowers operators to work smarter, faster, and efficiently, providing the compressed air flexibility of two machines in one compact powerhouse. ●

# VMAC'S NEW G90 WITH FLEXDRIVE AMS

## Up to 90 CFM @ 100 psi & 50 CFM @ 170 psi



**G90 AIR COMPRESSOR**

POWERED by **HONDA**



Get the specs:  
[VMACAIR.com/G90](http://VMACAIR.com/G90)

**VMAC**  
AIR INNOVATED

# Waytek, Inc.

**W**aytek, Inc. is a distributor of automotive wire and electrical components serving OEMs, wire harness manufacturers, and upfitters across North America.

A family-owned business, Waytek commits to providing exceptional service, shipping over 99.9 percent of in-stock orders on the same day (for orders received by 3:30 p.m. Central Time). We partner with product manufacturers known for premier quality. With a mission to provide an exceptional customer experience, we do our part so our customers can do theirs.

## SWITCHES

Waytek stocks all types of automotive switches from ignition switches and electrical pressure switches to toggle switches, rocker switches, temperature switches, wiper switches, and more.

## BATTERY MANAGEMENT

We offer comprehensive products designed to help maintain the increasingly complex battery systems found in modern work vehicles. Products include battery chargers, battery disconnects, isolators and separators, converters and equalizers, and low voltage disconnects.

## POWER DISTRIBUTION

Our products for optimizing secondary power distribution include fuse blocks, fuse holders and power distribution modules.

## RELAYS

We provide a wide variety of electrical relays, contactors, resistors and solenoids in many configurations. Relays are available in mini, micro, maxi, and power relay styles. DC power contactor relays come in isolated or grounded coil styles. Solenoids are available in both continuous and intermittent duty.

## CIRCUIT BREAKERS

We carry hundreds of automotive circuit breakers for auxiliary and accessory circuits on work trucks. From auto reset and blade type circuit breakers to short stop, high-amp and marine-rated circuit breakers, our selection covers all electrical projects.

## OTHER ELECTRICAL PRODUCTS

Waytek also offers wire and cable, terminals and connectors, crimping and stripping tools, chargers, fuses, and wire management products including coverings, cable ties, tapes, and clamps. A true stocking distributor, Waytek provides everything needed to build and maintain electrical systems in today's work trucks. ●

## Effective and Robust Power Conversion from Eaton

The 48/12VDC Converter from Eaton is designed to provide 48V to 12V power conversion for heavy-duty applications, offering reliable system performance and flexibility. It provides a fixed output to power 12V loads directly from a 48V source.

- Optional CAN isolated communication and J1939 protocol compliant
- Withstands severe electrical environments



**EATON**

[waytekwire.com/48Vconverter](http://waytekwire.com/48Vconverter)

Your Specialist for DC Power Distribution  
& Quality Components



**WAYTEK®**