



BUYERS GUIDE



American Omni Trading

AMERICUS TIRES

or over 30 years, American Omni Trading (AOT) has been a leading importer and marketer of high-quality, value-priced tires. From wheelbarrow to ATV, agricultural to OTR, touring to ultra-high performance, light truck to TBR, and everything in between, AOT provides its customers with the scope and flexibility needed to succeed. Its tires come equipped with AOT's No Questions Asked, 25/365 Free Replacement Limited Protection Policy, so whether your journey takes you through downtown streets, corn fields, or backwoods trails. AOT

AOT prides itself on the quality of its tires and exceptional customer service team. The business is built on strong customer relationships and a dedication to its values: integrity, passion, and professionalism. These values set the tone, help create its culture, and are fundamental to AOT's success.

AMERICUS TIRES

helps drive your future.

Distributed exclusively by AOT, Americus offers a comprehensive line of light truck, SUV, CUV, and specialty commercial tires.

The Rugged A/TR is the next generation aggressive all-terrain tire designed for your everyday commute and your off-road adventures. With advanced 3D siping technology, rigid interior tread blocks, and an enhanced 3PMSF tread compound, the Rugged A/TR provides exceptional handling on wet and dry surfaces, while the massive and studdable shoulder lugs drive through mud, snow, and ice with ease. Carrying an upgraded 50,000-mile limited treadwear protection and the brand's No Questions Asked, 25/365 Free Replacement Limited Protection

Policy on all sizes, the Rugged A/TR is ready for whatever path you follow.

The Rugged A/T is a premium allterrain tire with a tread designed to maximize traction edges for excellent handling on- and off-road. A closed shoulder ensures confident handling in all conditions. Wide primary grooves and optimized siping technology provides maximum water evacuation for enhanced traction and stability. any terrain.

The Commercial LT is a commercial-grade light truck tire with multi-ply casing construction to handle heavy workloads. Its five-rib, highway-oriented tread pattern allows for maximum trouble-free miles while its beefy, solid shoulder design resists scrubbing. Double steel belted plies provide puncture resistance and durability. The CLT is backed by

a Limited
Protection
Policy on all
sizes.

The ST Radial is the workhorse of the Americus lineup. Americus

designed this Specialty Trailer tire with a micro-positioned fiber reinforced belt package for extra strength and durability. The tread design supports low rolling resistance and improved heat dissipation, enhanced hydroplaning resistance, and increased stability. The ST is backed by a Limited Protection Policy on all sizes.



Carrying a 55,000-mile limited treadwear protection and backed by a Limited Protection Policy on all sizes, the Rugged A/T is ready to work.

The Recon CUV is designed for today's crossovers, SUV, and light trucks. This all-season tire provides a quiet, smooth ride with confident handling and enhanced traction. The Recon CUV features multiple speed ratings and load carrying capacities for proper fitment. With a 60,000-mile limited treadwear protection and a Limited Protection Policy, the Recon CUV delivers the value and confidence you expect from Americus.

The Rugged M/T is a maximum-traction on- and off-road radial with an aggressive attitude. The open and tiered tread block elements ensure maximum traction in extreme conditions. The Rugged M/T is available in sizes up to 37 inches overall with wheel diameters up to 22 inches. Carrying the load is not an issue as the Rugged M/T is available in 12-ply ratings (some sizes). Backed by a Limited Protection Policy on all sizes, the Trac Grip M/T is ready to conquer

25/365 LIMITED PROTECTION POLICY

All Americus tires are backed by a No Questions Asked, 25/365 Free Replacement Limited Protection Policy and an unbeatable mileage policy (where applicable). The policy fully covers (100%) all Americus brand radial passenger, light truck, and specialty trailer tires should one become unserviceable due to defective workmanship, materials, or road hazard during the first 25% of useable treadwear or one year from date of purchase, whichever occurs first.

Find out more, visit www.americustire.com.

AMERICUS

Built For The American Road





RUGGED A/T

The Americus Rugged All-Terrain is an aggressive on and off-road SUV and Light Truck radial built for American adventures. The unique connected-center-rib design offers a stable footprint on and off-road. Variable circumferential grooves and shoulder design reduces highway noise and hydroplaning. The Rugged All-Terrain is backed by our No Questions Asked, 25/365 Free Replacement Limited Protection Policy.

RUGGED M/T

The Americus Rugged M/T is a premium high-void mud pattern with large shoulder blocks for deep traction and crisp handling in on and off-road conditions. The self-cleaning tread has "thunder-bolt" stone ejectors. The joint-less spiral nylon over-wraps provide extra toughness and 3-ply body plies (in larger sizes) helps protect against sidewall impact. The Rugged M/T is backed by our No Questions Asked, 25/365 Free Replacement Limited Protection Policy.

RECON CUV



The Americus Recon CUV features an all-season silica-based compound which improves wet and dry traction and provides long wearing durability. Proven tread design ensures quick and efficient water evacuation and traction in all conditions. The Recon CUV is backed by our No Questions Asked, 25/365 Free Replacement Limited Protection Policy.

americustire.com

sales@american-omni.com 281-600-TIRE

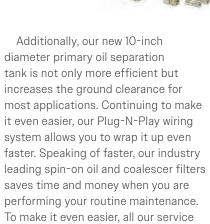


BOSS Industries

PTO DRIVEN AIR COMPRESSORS AND POWER GENERATING **UNDERDECK SYSTEMS**

or more than 35 years, BOSS Industries underdeck air compressors and power generating systems have been empowering the work and mechanic truck industry. From 30 CFM to 900 CFM, AC power from 6 kW to 75 kW, BOSS near nodrill mounting systems, spin-on oil and coalescer filters, our new 10-inch diameter primary oil separation tank, plug and play wiring, and our B-CAN Intelligent Compressor Control System make the BOSSAIR underdeck systems the most recognized air and power solution for today's workforce.

BOSS offers the widest range in air performance of any underdeck system, ranging from 30 CFM to our newest 900 CFM twin airend design. No matter how big or small, rotary screw continuous performance is at your fingertips. In continued excellence, we have engineered our mounting system to be as universal as possible to allow for the most challenging locations. And with a near no-drill mounting design, the BOSSAIR Underdeck systems is the makes it even easier and less labor intensive to install.



What separates us from the "other guys" than what is already stated is how we safely control the underdeck system by our Intelligent Compressor Control System: The B-CAN!

items are available 24/7 on our parts website: www.store.bossair.com.

control our underdeck rotary screw air compressor and other equipment. Featuring a 3.5-inch fully sunlight viewable screen that is menu based for operation, service, and diagnostic information. The B-CAN is delivered pre-programmed for your truck and compressor system combination. With over 10 years of proven in-field history, the B-CAN utilizes the SAE J1939 Standard which allows us to incorporate our complete functionality of the rotary screw compressor, hydraulics, and generator options. Our innovative in-house developed communication protocol integrates perfectly with most OEM communication channels. Even better, the BOSS developed proprietary "Smart Technology" software learns your behaviors and responds accordingly. Ease of installation means less time and more money in your pocket.

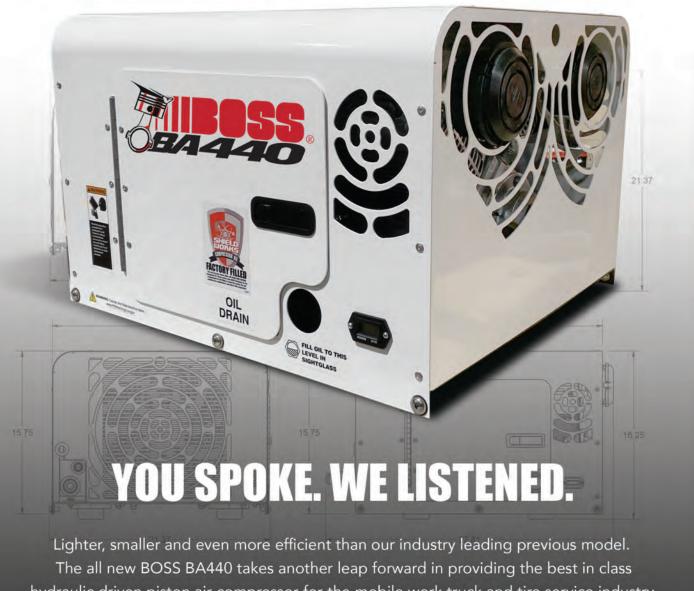
BOSS underdeck systems and other air/power products are available through our distribution partners.

Still confused on how much air you need? Check out the industry's first air consumption guide on our website to help you make a better buvina decision.

> Find out more. visit www.bossair.com.



MAKE IT BETTER THEY SAID. SO WE MADE IT LIGHTER. SMALLER AND MORE EFFICIENT.



hydraulic driven piston air compressor for the mobile work truck and tire service industry.

It's time to talk with BOSS!

BOSSair.com | 800/635-6587











Extendobed

LOOKS TOUGH. WORKS TOUGHER.

hy climb in the back of your truck or van when you can slide everything out to you? Since 1987 when it was invented. Extendobed has built the most heavy-duty sliding deck systems to increase efficiency and improve safety in a variety of industries. The sliding deck can be used as is or an optional custom cargo carrier can be added to organize tools, secure storage, transport equipment, facilitate loading/unloading, and eliminate the need to crawl around in your vehicle. Even companies with service bodies have been retrofitted with Extendobeds to make staff more efficient, reduce injuries, and eliminate the "8-ft trashcan" seen in many service bodies.

Extendobed has already been proven by established companies such as ConocoPhillips, Dow Chemical, Dominion Energy, Idaho Power, and SW Gas, as well as the US Military, FBI, Homeland Security, and over 1,500 fire and police departments who choose Extendobed because of its durability, versatility, and long product life.

ONLY EXTENDOBED OFFERS

- Extension past the taillights™ (over 110%) providing access to the entire bed.
- Up to 3,000-lb capacity.



- Free, customizable designs for vans, trucks, and service bodies..
- 20-year limited warranty resulting in lower cost of ownership.

FAST ROI: CASE STUDY

Due to increased efficiency provided by Extendobeds, a pest control company found that each of its 200 vehicles can service an average of four additional clients per week without adding personnel or vehicles. At an average charge of \$80/month, that's an additional \$3.3 million in annual revenue capacity. ROI was only 3.2 months, which does not include cost savings from the reduction of workplace injuries by over 50%.

DOUBLE YOUR VAN STORAGE CAPACITY

Extendobeds will revolutionize the way you store and access equipment and supplies on your fleet of work vans. Stop climbing into your van for equipment/supplies. Slide it out to you using a made-to-order Extendobed.

EXTENDOWALL

The new ExtendoWall™ is designed to further improve the efficiency and productivity of work vans. The fully customizable ExtendoWall can carry ladders, tools, and supplies and can be designed to extend from either the side or the back doors. Every system is built to order and provides the following benefits:

- Doubles the storage volume over traditional shelf/drawer systems.
- Increases productivity of work crews by helping them get on/off jobsites quicker.
- Reduces injuries—no more lifting heavy items from awkward positions or climbing in and out of a van, injuring knees, ankles, and backs.

| | | APPRUX STURAGE Volume | |
|-----------------|----------------|--------------------------------------|---|
| CARGO Length | ROOF Height | EXTEND- OBED Volume (CU FT) | TYPICAL STORAGE System (CU FT) |
| 10.5 FT | LOW | 180 | 90 |
| 10.5 FT | MEDIUM | 233 | 117 |
| 12 FT | LOW | 207 | 102 |
| 12 FT | MEDIUM | 268 | 132 |
| 12 FT | HIGH | 303 | 149 |
| 14 FT | HIGH | 303 | 184 |

As seen in the chart above, Extendobed more than doubles the total storage capacity over traditional shelf/drawer storage systems by fully using the "dead space" in the middle of the cargo area.

Tip: A half-width ExtendoWall mounted to slide out the back or side door combined with a traditional shelf system for the other side is an option for those that may need both types of storage systems.

REDUCE INJURIES

As mentioned, Extendobed will also help reduce injuries to backs, shoulders, knees, and ankles because workers are not picking up heavy items from awkward angles or climbing in and out of their trucks or vans multiple times per day.

Find out more, visit www.extendobed.com or call 800.752.0706.



LOOKS TOUGH. WORKS TOUGHER

BED SLIDES FOR WORK TRUCKS, VANS, SERVICE BODIES AND TRAILERS

- HEAVY DUTY Up to 3,000 lb. load capacity BUILT TOUGH 20 year warranty
 - EXTENDS OVER 110% past your taillights FULLY CUSTOMIZABLE



COVERED SERVICE BODY



TELECOM TRUCK W/ SHELL



EXTENDOWALL IN VAN-SIDE DOOR MOUNT



WORK VAN



RAM PROMASTER VAN



STORAGE WITH PULLOUT WORK SURFACE

Call or email now to get a complimentary design and quote

800-752-0706

websales@extendobed.com • www.extendobed.com

FEAL

HIGH-QUALITY ALUMINUM SOLUTIONS

EAL, a prominent name in the aluminum industry, stands as a beacon of innovation and quality. Based in Sweden, FEAL has carved a niche for itself with its high-quality aluminum solutions that cater to a wide array of industries. From humble beginnings to becoming a market leader, FEAL's journey is a testament to its commitment to excellence and customer satisfaction.

At the heart of FEAL's operations lies a clear mission: to deliver top-tier aluminum products that not only meet but exceed customer expectations. Their vision extends beyond mere manufacturing; it encompasses a desire to be at the forefront of technological advancement, ensuring that each product reflects the pinnacle of current capabilities.

Over the years, FEAL has achieved numerous milestones that underscore its growth and evolution. From expanding its product line to entering new markets, each milestone reflects the company's adaptability and commitment to staying ahead in a dynamic industry.

FEAL's expertise shines in its range of aluminum extrusions, renowned

for their precision and quality. These products find applications in various sectors, demonstrating the company's ability to cater to diverse needs.

INNOVATION IS AT THE CORE OF FEAL'S ETHOS.

The company invests heavily in research and development, ensuring that it stays at the forefront of technology and continues to offer groundbreaking solutions in aluminum manufacturing.

FEAL's manufacturing processes are a blend of traditional craftsmanship and modern technology. This combination ensures that every product is not only of high quality but also embodies the latest advancements in manufacturing techniques.

FEAL has established a strong presence both globally and locally. Its products are utilized worldwide, displaying the company's ability to meet international standards and preferences. Simultaneously, FEAL maintains a strong connection with local communities, understanding and addressing regional requirements.

The company's financial strategy includes significant investments in

areas that promise future growth.
These investments are geared towards expanding product lines, entering new markets, and further enhancing manufacturing capabilities.

The aluminum industry is ripe with opportunities, and FEAL is well-positioned to capitalize on them. From expanding into emerging markets to leveraging innovative technologies, the company is poised for further growth and innovation.

FEAL is continuously looking towards the horizon, with several ambitious projects in the pipeline. These projects are not just about business growth but also about contributing to the advancement of industry.

The company's long-term goals are centered around innovation, sustainability, and global expansion. By staying true to these goals, FEAL aims to reinforce its position as a leader in the aluminum solutions sector.

One of the standout products in FEAL's range is the iRamp Vehicle, a two-piece ramp system. This ramp is designed with a keen understanding of customer needs, ensuring ease of use in daily life for travel, work, and living. The iRamp Vehicle exemplifies FEAL's commitment to quality, functionality, and elegant design. It comes with various surface options, including standard mesh, tight mesh, and a checker plate and mesh combination, all designed to provide excellent grip and ease in loading and unloading.

Innovative features of the iRamp Vehicle include a patented articulated top transit plate for smooth transitions in and out of vehicles, non-lubricated joints for maintenance-free operation, and wheels on all two-piece ramps for easier handling. The ramp is also rigorously tested for safety, assuring its reliability even under crash conditions.



iRAMP Vehicle





Meet the new **IRAMP** Vehicle

- our newest addition to the **¡RAMP** range.

Patented design that make the ramp adapt to any height, seamless transition on and off ramp and new profiles that makes it easy to configure for your needs. iRamp sets the standard for tailboard ramps!



Our patented articulated top transit plate adjusts to any height without ledges or bumps that complicates loading.



Seamless transition on and off the ramp through our newly developed upper and lower transition plate.

More integrated functions in the profiles - add new functions to your ramp with ease.



Wheels on all two-piece ramps for easier folding/unfolding.





Optimized materials to make the ramp stronger and lighter.

Crashtested for your safety.



Non-lubricated joints for hassle free maintenance.



Scan to explore configurations to fit your van



Stand-Out Exhibit

info@feal.se

Fullbay

END-TO-END REPAIR SHOP MANAGEMENT SOFTWARE

n 2015, Jacob Findlay took a job in a diesel repair shop and noticed something: everything took *forever*. Technicians stood in line waiting for assignments from the service manager. In the back office, piles and piles of completed service orders often sat (and grew) for weeks before they were invoiced. Parts might not be added to invoices at all, forcing the shop to take the financial hit over and over again.

It was not just the shop he worked in, either. Jacob quickly learned the diesel repair industry was quite aways behind its automotive cousins in terms of workflow. While the automotive After spending some time in the repair shop, he began working with a few others on a repair shop management program designed for the diesel field. A year after that, he co-founded Fullbay.

REPAIR SHOP MANAGEMENT SOFTWARE

Jacob and the early Fullbay team focused on one thing: developing the best application they could for the diesel market.

Fullbay automates everything from scheduling and ordering parts

That additional efficiency—along with the ease of invoicing—has helped shops see significant increases in revenue *and* given owners and techs more time to spend outside the shop.

FULLBAY'S GROWTH CONTINUES

Between 2021 and 2023, Fullbay grew from around 50 employees to nearly 200, and it continues to add integrations and features built to make heavy-duty life easier. For example, shops can produce an invoice as soon as work is complete; shops can take payments from customers

There is more to come, too, as Fullbay looks to continue growing and providing best-in-class solutions for the commercial truck repair industry in 2024.

field had started to adopt digitized processes like job scheduling and parts ordering, diesel shop owners, managers, and techs were reliant on pen, paper, and the occasional spreadsheet. They often worked long hours to make sure they got their work done—which meant they got home late, or worked weekends, or both.

Jacob's prior role had been in the healthcare industry, which had recently made its own shift into the digital realm. He saw a chance to apply what he'd learned there to help modernize the diesel field and help owners and staff enjoy a better work-life balance.

to adding those parts to a service order and invoicing after the work is complete. By moving everything online, a shop's staff can see how a repair is progressing, what parts have been ordered, and how inventory is looking. Information that might have originally required a hike through the shop and a dig through stacks of paper is now available on a phone, tablet, or computer from anywhere in the world.

By cutting away the time spent waiting for work or hunting for parts, Fullbay allows technicians to focus on their wrenching—becoming more efficient in both the jobs they do and the time it takes to complete them.

right inside Fullbay; and customers can review a vehicle's service history and recommended repairs from their own portal.

Fullbay has also stepped into the marketing sphere with its purchase of Dieselmatic, a digital marketing agency that works specifically with heavy-duty diesel repair shops. Shop owners tend to focus on running their business instead of building websites and figuring out which platforms to advertise on; Dieselmatic takes the burden of marketing off owners and allows them to zero in on the wrenching while Dieselmatic builds a customer pipeline.



STREAMLINING REPAIRS & WINTERIZATION?

Fullbay can help. Fullbay is an end-to-end repair shop management software that shows you exactly what's happening in your repair shop while boosting your staff's productivity. A more efficient business means higher profits, better work-life balance, and safer roads for us all.







INVENTORY &
TECH TRACKING



Hannay Reels

ALWAYS WORKING WHEN YOU NEED IT

White superior products and service, Hannay Reels is a worldwide leader in OEM and aftermarket reel applications, with reels that outlast and outperform the competition. Hannay offers thousands of standard models, as well as a wide range of custom capabilities. Since 1933, Hannay has offered high-quality products and expert custom capabilities with an emphasis on safety, efficiency, and affordability.

BUILT TO LAST, DELIVERED FAST

Customers know they can rely on Hannay for fast turnaround on their orders. Throughout our 90-year history, we've committed to work with suppliers that hold the highest standards for quality and dependability, which, in turn, allows us to produce and ship reels quickly.

Hannay's reels are built in their manufacturing space in Westerlo, New York, with more than 200,000 square feet of state-of-the-art equipment. Our facility and industry experience allow us to use superior manufacturing techniques to produce the best-engineered reels in the business.

Hannay can customize a reel package that meets your unique specifications—providing solutions to improve the productivity of your business. All our sales engineers are onsite, and they all have experience building reels. This allows Hannay to respond quickly to your needs and produce results efficiently and accurately.

CONVENIENT REEL PACKAGES

Hannay offers reel packages with hose or cable already installed. This saves operations time and money. Standard reel packages are available, or they can be customized to exact specifications. There are multiple applications reel packages can be used for, including:

- Dispensing-grease, oil, water, and more
- Hydraulic/pneumatic power tools
- Service/lubrication for heavy construction equipment
- · Lights, tools, and engine warm-up
- Gas/arc welding
- Washdown/pressure washing
- Vacuum/suction
- Fueling—petroleum, diesel, LP gas, diesel exhaust fuel, and more

A TRADITION OF DEPENDABILITY

Every Hannay reel is designed with reliability in mind. Our reels outlast the competition and reduce downtime. Featuring



sturdy construction, Hannay reels are built tough with the highest-quality materials to withstand challenging conditions day in and day out. Hannay reels are also compact in size to ensure a small footprint, enabling proper fit for various vehicle or compartment dimensions.

Flexible mounting and portability options are also available for optimal versatility. With the right hose or cable reel, dispensing and retracting are quick and easy. Hannay reels are designed for easy maintenance and part replacement, so you can always depend on them.

LOOKING TO THE FUTURE

The Hannay research and development team is dedicated to innovation and finding new ways to improve customers' businesses.

The entire Hannay team strives to improve our products. Our goals remain: to work with new industries, to create new technologies, and to continue bringing quality products to customers who put as much pride into their products as we do.



hannay.com | 877.467.3357



Always working when you need it.

Convenient Reel Packages

Include hose or cable already installed





hannay.com | 877-467-3357

Mullen Automotive

COMMERCIAL VEHICLE LINEUP

ullen Automotive is an emerging electric vehicle manufacturer that makes clean-energy alternatives that are Efficient, Economical, and most importantly, Easy to operate. Headquartered in Brea, California, Mullen recognizes the immediate needs for electrification in the commercial market segment as mandates and regulations are put in place.

In late 2022, Mullen launched its commercial brand defining a new era in which commercial vehicles run clean with connected and customizable solutions that make businesses more efficient and profitable. Mullen's commercial lineup is engineered for efficiency, with reduced emissions and increased cost savings for fleets over traditional internal combustion engine vehicles.

CLASS ONE EV CARGO VAN

As all major OEMS, including the Big Three, exit the small commercial van space, Mullen recognized the needs of fleets for both electrification and a small van option—thus the launch of the Mullen ONE.

The Mullen ONE, an all-electric Class 1 cargo van, is the first of its kind in the U.S. market and is available for purchase now. With 157 cubic feet of cargo capacity, the Mullen ONE is designed to navigate within narrow urban streets and residential roads, all while maximizing payload and cargo space. The Mullen ONE's height is less than 6.5 feet, meaning your driver can park the vehicle in a residential garage.

CLASS THREE EV LOW CAB FORWARD

As fleets seek additional opportunities for electrification, they're met with limited vehicle availability and few options on commercial vehicles.

The Mullen THREE, an allelectric Class 3 low cab forward, features a tight turning radius and excellent visibility. Even in reverse, maneuverability is a breeze with our standard backup camera and 7-inch touchscreen display. This versatile chassis provides a clean top-of-rail for



As the first OEM to enter this space with an all-electric Class 3 vehicle, Mullen is proud to have the Mullen THREE available for purchase now.

easy upfitting with bodies up to 14 feet long and over 5,300 lbs of payload. In addition, the design of the LOF chassis allows more cargo length within a given overall length.

CONNECTIVITY

Mullen also offers a fully connected platform on our vehicles, Commercial Pulse. Commercial Pulse is an advanced telematics system for electric fleet optimization and provides managers and drivers a connected fleet of vehicles with maintenance alerts, real-time vehicle location, driver safety, battery state of charge, metrics, and more.

Commercial Pulse is available via two mobile applications on both iOS and Android platforms. Mullen Commercial Pulse Fleet™ provides insights and access, including a variety of management functions like vehicle health, maintenance, battery, and safety/security alerts. Mullen Commercial Pulse Driver™ improves driver practice and time management with features like

routing assistance, real-time vehicle location, charging station locator, and roadside assistance.

UPFITTER READINESS

Mullen Commercial's Upfitter Integration and Engineering teams are available to provide support with body builder guides, technical assistance,

> schematics, math data, and more. Whether installing a stake body, flat bed, or a custom upfit, they are here to forge

connections between dealers, upfitters, suppliers, and customers. Mullen strives to get your team on the road efficiently, economically, and easily.

SERVICEABILITY

Mullen is ready to go whenever you are with our global service network, mobile technicians, and on-demand maintenance services. Mullen's national commercial vehicle service provider, Amerit Fleet, is available in all 50 states with brick-and-mortar locations and mobile service opportunities.

AVAILABILITY

As a Mullen Automotive certified dealer, Randy Marion Automotive Group (RMA) is ready and armed with information and vehicles for fleets of all sizes. Located in Mooresville, North Carolina, RMA is currently taking orders for both the Mullen ONE and Mullen THREE.

Find out more, visit www.mullencommercial.com.



Mullen ONE
Class 1 Urban Delivery Cargo Van

Mullen THREE
Class 3 Urban Utility Low Cab Forward

All Electric. Zero Emissions.

PPG

PPG COATINGS. TAILORED SOLUTIONS FOR COMMERCIAL VEHICLE APPLICATIONS.

PG is a leading innovator of coating technologies for just about every industry imaginable, with a wealth of coatings options available for work trucks. The applications range from heavy-duty trucks and custom truck bodies to transit vehicles, trailers, fire and emergency, as well as the agricultural, construction, and gas exploration industries.

PROVEN SOLUTIONS FOR DIVERSE NEEDS

PPG's full range of coatings technologies includes polyurethanes, alkyds, epoxies, polyurea, powder coatings, and pre-treatments. Coatings solutions include:

• PPG DELFLEET® premium paint systems offer an excellent selection of basecoat and direct gloss options as well as a wide choice of support products to meet specific customer requirements. Especially geared for work truck applications, these premium systems feature superb color matching, durability, and ease of use. Warranty options

range from two to seven years depending on the system used.

PPG VERSOLON™ coatings
 provide solutions for specialized
 equipment and manufacturing
 applications, such as agricultural
 and construction equipment,
 trailers and wheels. Technologies
 range from economical alkyds and
 epoxies to urethanes, waterborne
 and powder coatings.

COLOR MATCHING TOOLS

PPG's leadership in color excellence is supported by the latest in digital color matching tools, and a comprehensive database comprised of hundreds of thousands of formulas, covering the full spectrum of solid, metallic, pearl, and specialty colors. Formula look-up options range from online access to a full-blown, computerized paint management system—as well as the advanced DIGIMATCH $^{\text{TM}}$ spectrophotometer for quickly reading vehicle colors. In addition, specialized color selectors are available, covering popular colors of fleet vehicles. Class 6-8 OEMs and more.

TRAINING & DEVELOPMENT

PPG offers training to help ensure painters stay abreast of the latest products, technologies, and application methodologies. In addition to the handson courses offered at PPG Business Development Centers, customers have 24/7 online access to the PPG KNOWLEDGE COLLEGE® learning system. For owners and managers, PPG's industry-leading MVP Business Solutions program offers comprehensive management training and guidance for improving productivity and profitability.

EXPERT-GUIDED SOLUTIONS

PPG's team of knowledgeable field sales representatives and network of commercial distributors stand ready to enhance the performance of a paint operation in a variety of ways—from sharing knowledge on the latest paint technology and equipment, to conducting paint line studies aimed at increasing paint operation productivity and profitability.

Find out more, visit www.ppgrefinish.com.









Coating solutions built on success



The **PPG DELFLEET**® brand offers a wide selection of premium coating technologies and field experts who can configure a system that precisely meets your needs for durability, color matching and productivity.

- Premium-quality basecoat and direct gloss options
- · State-of-the-art digital color tools
- Warranty coverage—up to 7 years
- Industry-leading training and support

Contact your local PPG distributor to learn more.



Reading Truck

WORKING HARD FOR THE HARD WORKING



Reading Truck is a leading manufacturer and distributor that has designed and built work truck bodies with outstanding craftsmanship for more than 65 years. Owners depend on Reading Truck for safe, durable truck bodies, expert installation, and all the parts, equipment, accessories, and services required to get the job done.

Reading Truck products are available through its extensive national network of distribution partners or through any of the company's Reading Truck locations. Fleet owners will find everything needed to outfit a single truck or an entire fleet.

ALWAYS ON THE JOB

Just as Reading Truck takes pride in its manufacturing, the company knows its customers take pride in truck ownership. Reading Truck's innovation and craftsmanship provide the sureness in its products from decades of dedication to customer satisfaction. Reading Truck manufactures reliable, long-lasting solutions to make owners' lives easier and make the most of every workday.

- Service bodies for any size or class—aluminum or steel, light- or heavy-duty, for single-wheel and double-wheel chassis.
- Enclosed service bodies providing year-round, all-weather protection for crew, tools, and equipment.
- Crane bodies provide an innovative portfolio of light- and heavy-duty options designed for unsurpassed power, productivity, and protection, helping operators safely move items around the worksite.
- Hauler and platform bodies are engineered with safety and visibility in mind. With a corrosion-resistant, ergonomic design, these truck bodies provide great stability for hauling.
- Landscaper and dump body designs serve small and large purposes. From the backyard to the construction site, Reading Truck landscape and dump bodies allow operators to get the job done by efficiently managing projects.

FULLY OUTFITTED FOR YOU

With Reading Truck centers across the country and an extensive distribution network ready to serve, Reading Truck's knowledgeable installers, upfitters, and technicians offer professional, personalized expert consultation and support to add value to the overall cost of ownership. Whether it's having storage for that specialized tool, exterior lighting for dawn and dusk projects, or master-locking steel slide bars for instant security and peace of mind, Reading Truck outfits and customizes to the need. Or, from planned preventive maintenance to annual certifications and equipment inspections, to emergency repairs and accessory installations, Reading Truck is here for the scheduled and unscheduled truck life moments.

From designing, building, outfitting, and servicing, you only need one place, whether you have one truck or an entire fleet. Reading Truck knows you're not just buying a truck; you're building your future.

Find out more, visit www.readingtruck.com.



LET'S WORK

ON EXCEEDING YOUR EXPECTATIONS.

We've helped fleets of all sizes all over the country achieve success. It starts with a team of experts who learns your business, understands your needs and ensures we deliver everything we promise and more. You'll find a full line of truck bodies ready to be custom engineered to your specifications. We utilize multiple manufacturing plants plus a national distribution network for upfitting, equipment and service. It's everything you would expect from a partner ready to do whatever it takes to help you and your fleet exceed your goals.

Fleet Solutions:





Waytek, Inc.

DISTRIBUTOR OF AUTOMOTIVE WIRE AND ELECTRICAL COMPONENTS

aytek, Inc. is a distributor of automotive wire and electrical components serving OEMs, wire harness manufacturers, and upfitters across North America. A family-owned business in operation since 1970, Waytek commits to providing exceptional service, shipping over 99.5% of in-stock orders on the same day.

Waytek partners with product manufacturers known for premier quality, recognizing that every component it ships, no matter how large or small, is part of a bigger project its customers are building. Waytek does its part by providing high-quality components quickly and accurately.

SERVICE MODEL

The company's overriding goal is to provide an exceptional experience for customers—from finding the parts they need via Waytek's catalog and website, to receiving them at the right place and the right time, to re-ordering them with ease by web, email, or phone. Waytek's service-centric approach includes:

- IN-PERSON CUSTOMER SUPPORT:
 Knowledgeable people who care and have a passion for customer service answer the phone within three rings, ready to help.
- FLEXIBLE SHIPPING OPTIONS:
 Waytek ships 99.5% of in-stock
 orders on the same day for orders
 received by 3:30 p.m. Central Time.
 It will ship on customer accounts, if
 preferred. Customers can schedule
 orders in advance for products they
 need regularly.
- STOCK INSIGHTS: Real-time availability and lead times for every product are listed on Waytek's website along with estimated ship dates for backordered items.

- COST SAVINGS: Bulk discounts enable customers to save money without sacrificing quality.
- TIME SAVINGS: Customers who know exactly what they need can save time with Waytek's quick order tool and spreadsheet upload option.
- FLEXIBILITY: Orders can be made by phone, email, or online. With the online quick order tool, customers can make a quick part list, then add it to their cart or save it for later.
- CATALOG: The Waytek product catalog is available as a physical copy or a digital download. It includes both Waytek part numbers and component manufacturer part numbers. If customers don't have a part number in mind, the catalog is well-organized by component types and product names.
- WEBSITE: Featuring all in-stock products, FAQs, how-to articles, and tools and resources for customers.

PRODUCT OFFERINGS

Waytek offers a wide range of critical DC electrical components for work truck upfitting, repair, and maintenance including:

- All types of automotive switches from ignition switches and electrical pressure switches to toggle switches, rocker switches, temperature switches, wiper switches, and more.
- Products designed to help maintain the increasingly complex battery systems found in modern work vehicles, including battery chargers, battery disconnects, isolators and separators,

- converters and equalizers, and low voltage disconnects.
- Products for optimizing secondary power distribution including fuse blocks, fuse holders, and power distribution modules.
- Relays, contactors, resistors, and solenoids in many configurations with relays in mini, micro, maxi, and power relay styles; DC power contactor relays in isolated or grounded coil styles; and solenoids in continuous and intermittent duty.
- Automotive fuses from leading manufacturers such as Eaton and Littelfuse. Fuse types include blade, bolt down, cartridge, and industrial glass and ceramic fuses. Accessories include fuse blocks, fuse holders, fuse clips, fuse and circuit taps, and battery terminals.
- Hundreds of automotive circuit breakers for auxiliary and accessory circuits on work trucks, from auto reset and blade type circuit breakers to short stop, high-amp, and marine-rated circuit breakers.

Waytek also offers wire and cable, terminals and connectors, lights, crimping and stripping tools, chargers and alarms, and wire management products including coverings, cable ties, tapes, and clamps.

A true stocking distributor, Waytek provides everything needed to build and maintain electrical systems in today's work trucks.

Find out more, visit waytekwire.com or call 800.327.2724.



Waytek is a distributor of automotive wire and electrical components serving work trucks, OEMs, wire harness manufacturers, and upfitters across North America. We are committed to providing exceptional service, shipping over 99.5% of in-stock orders on the same day (for orders received by 3:30 p.m. CST).

A true stocking distributor, Waytek provides everything needed to build and maintain electrical systems in today's trucking industry, including: Battery management products, connectors, power distribution products, switches, wire & cable, wire coverings & protection products and more!















Amphenol







For more information visit www.waytekwire.com or call 800-328-2724



©2023, Waytek, Inc.

Check Out Our Ramps

A RAMP AND DOOR ... ALL-IN-ONE

heck Out Our Ramps introduces the biggest, toughest, and most durable ramp systems in the industry. Our new Built-In Ramp Systems are designed for safety, ease of use, and unprecedented efficiency. It's a ramp and a door ... all-in-one!

The new, built-in ramp systems allow for safe and easy access into and out of the van. Opening and closing takes only seconds. The ramps are full width from top-to-bottom and from side-to-side for maximum loading and surface traction. Ramp and frame install using existing door hinge brackets and bolts. And best of all, there is no loss of interior cargo space.

With a weight rating capacity of 2,200 lbs, the full-width ramps can tackle almost anything that needs to be loaded

and unloaded. Whether you need a ramp for your business or for personal use, our ramp systems will get the job done. From lawnmowers to golf carts, from refrigerators to business equipment, our ramps are engineered to provide you with safety, while allowing superior access and loading capabilities for almost any project that comes your way.

SAFETY

While most ramp systems use single panel construction, Check Out Our Ramps uses a dual-panel extrusion process with reinforcement in between. We call that reinforcement "I-RIBS." The I-RIB technology incorporates an extruded, mini-aluminum rib, spaced every 2-inches between our dual-panels used in our ramp lift gates. That's why

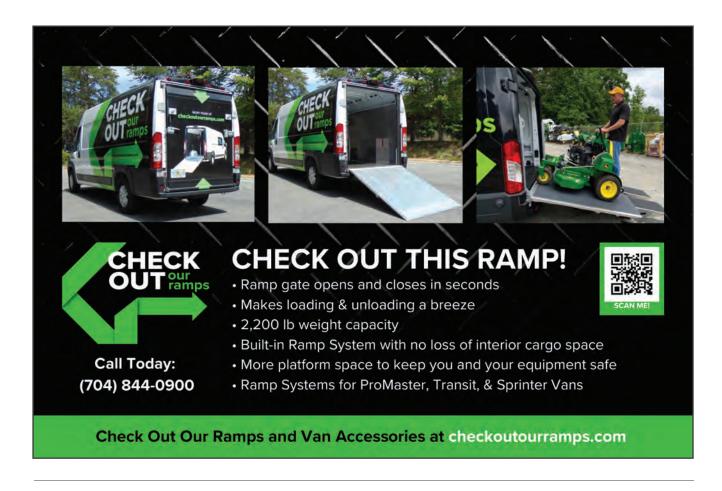
they have a weight rating of 2,200 lbs and are considered one of the safest and strongest ramps in the industry.

We have incorporated a unique antislip milling process on the loading deck of the ramp to increase traction and help prevent slippage when loading and unloading your equipment. Our loading ramp gives you over 30 ft² of platform space to walk on and maneuver your equipment safely and efficiently.

RAMP SYSTEMS

Check Out Our Ramps manufactures ramp systems for the Ram ProMaster high roof, Transit medium roof, Transit high roof, and the Sprinter high roof cargo vans.

Visit Booth #366 at the NTEA Show in March 2024. ■



Minimizer

A DIVISION OF HIGH BAR BRANDS

he Minimizer tool box sounds like a fantasy but is firmly rooted in the real world of the toughest industry. Minimizer's line of poly tool boxes won't sweat, leak, rust, crack, or need paint, thanks to its proprietary material designed to emphasize durability.

Moisture cannot enter the box due to a thick layer of weather stripping. And unlike many competitors, this weather stripping is located inside the box, keeping the contents dry.

Thanks to the material's nature, metal boxes sweat, allowing destructive moisture access to your tools, tarps, and anything else inside. Nobody wants to replace rusty and moldy materials—much less a rusty box—so investing in a Minimizer tool box impacts the bottom line.

To ensure Minimizer has a tool box for every type of application, it offers various styles, including chest, underbody, and a unique in-frame tool box that fits between the frame rails. Minimizer also offers its chest and underbody tool boxes in six unique colors, helping to fit any truck's unique look.



Minimizer is so certain its poly tool boxes won't need to be replaced that each one comes

with a lifetime guarantee.

800.248.3855



Learn more about the most durable tool box on the market at minimizer.com.

MINIMIZER.COM

TESTED & TORTURED

Opti-Luxx

LED COMMERCIAL VEHICLE LIGHTING

pti-Luxx Inc., headquartered in Hudsonville, Michigan, is a full-service supplier of LED commercial vehicle lighting. Opti-Luxx offers its customers the best in product development, application engineering, program management, and launch support for new and existing products.

Over 20 years ago, Opti-Luxx pioneered the use of LED lighting technology in commercial vehicle applications by developing the first LED school bus lights. It is an indisputable fact that school buses are the safest vehicles on the roads today, and as the leading supplier of LED school bus lighting, Opti-Luxx plays a significant role in that strong safety reputation. Today, the company has significantly expanded product offerings to cover the entire commercial vehicle market, including an extensive line of the brightest and best LED signal lighting, work lighting, and a new suite of lights for amber applications.

The new Opti-Luxx amber lineup provides innovative, durable, and cost-effective LED options for snowplows, utility vehicles, delivery fleets, agricultural equipment, and all work truck applications. Light formats include beacons, light bars, and warning lights for all vehicle types. Opti-Luxx delivers the brightest and best amber LED lighting products for increased visibility and safety and situation-specific flash patterns for any roadway scenario at prices that won't break the bank.

In addition to school bus, signal, work, and amber LED lighting products, Opti-Luxx also provides superior customer service before, during, and after purchase including:

- On-time delivery and short lead times
- Quality safety products
- Skilled and experienced production team
- Reliability
- Exceptional sales team
- Industry knowledge
- Expert technicians
- · Continuous improvement

Opti-Luxx is committed to continuous improvement and providing all customers with exceptional value. For more information on the new Opti-Luxx amber line, the company has included all new amber products on its website and also displays several flash pattern previews on its YouTube channel.

Find out more, visit www.opti-luxx.com.



PowerMate

SAFETY LIFTING TECHNOLOGY

owerMate® is here to provide safety lifting equipment for one truck or an entire fleet. PowerMate can help make moving your loads of up to 1,500 lbs both safer and more profitable.

PowerMate Motorized Stair Climbers, LiftGates, and LiftTables have been in business under the same continuous ownership since 1976. Its lifting equipment is used by a large number of companies to safely and efficiently move heavy loads.

PowerMate's Stair Climber is great for moving loads up and down stairs, and its tailgate lift moves loads off and on pickup trucks. The lifts can move across flat surfaces as well as rough terrain. And finally, several models can stack and/or vertically lift.

WHY USE POWERMATE

PowerMate lifts improve operator safety. PowerMate requires 87% less effort for the operator than a traditional hand truck. This reduces fatigue and the risk of injuries. The PowerMate also reduces labor requirements by 50%. Instead of using two



or four teammates for the job, only one or two teammates are required. PowerMate also provides the potential to complete 20 to 40% more jobs per day. Saving time and labor improves your professional image and grows your profits, not to mention saving money spent on costly injuries, property damage, and potentially even lowering insurance costs.

> Find out more, visit www.powermate.info.



WWW.MWSMAG.COM

MODERN WORKTRUCK SOLUTIONS

Pressure Systems International

KEEPING COMMERCIAL VEHICLES ON THE ROAD FOR 30+ YEARS

O years ago, a private company was founded based upon a new and innovative concept of automatically filling underinflated trailer tires, even while the trailer is moving, and introducing the industry first in Automatic Tire Inflation Systems, or "ATIS" for Commercial Trailers.

Having the proper systems in place can help operators reduce the risk of tire-related issues and increase fuel economy. While a pre-trip inspection can be effective to verify proper inflation at the beginning of the trip, the driver does not have tire visibility after the vehicle leaves the terminal. The likelihood of tire damage such as punctures increase dramatically when vehicles operate in off-highway environments. The loss of fuel

economy, increased tread wear, and the potential of a roadside call can be avoided with appropriate intervention.

When considering ATIS vs TPMS, ATIS will provide a faster payback given its immediate response to an underinflated tire. For ATIS, trailer applications are the most obvious, whereas TPMS is usually the best choice for tractors and straight trucks.

Recognizing that fleets needed to improve their tire management program beyond just trailer tires, P.S.I.® launched TireView® TPMS, engineered to meet the needs of the commercial vehicle industry. TireView offers unmatched signal reliability with a multitude of sensor types providing best fit solutions for the fleet. All sensors are IP67-rated for dust and water intrusion.

P.S.I.'s TireView® LIVE™ data analytics platform is just one of many offerings in the telematics market, which provides actionable data at a glance using vehicle data that has been pushed to the Fleet's operations, reducing reliance on the driver. Depending on the access portal or telematics system, the fleet can access a "Dashboard" that can give a tire health snapshot of all fleet assets. This allows maintenance or dispatch to make best decisions about scheduling maintenance or asset deployment.

All of these solutions are designed to be easily retrofittable to existing equipment, and fleets of all sizes should consider one or more of these products to improve efficiency.

psitireinflation.com



VMAG

UNDERHOOD AIR COMPRESSORS GET MORE DONE

or more than 25 years,
UNDERHOOD air compressors,
known for extraordinary quality,
reliability, and durability, have
empowered operators and fleets to
reduce GVW, free up cargo space, and
get more done, day in and day out.

Four UNDERHOOD models,
UNDERHOOD40 - Truck Series,
UNDERHOOD40 - Van Series,
UNDERHOOD70, and UNDERHOOD150,
offer operators and fleets 40 to up to
110 CFM, with applications for the most
popular work trucks and commercial vans.

Working directly with leading vehicle manufacturers, VMAC designs its UNDERHOOD air compressors to mount within the engine compartment of the service truck or commercial van, freeing up space on the vehicle. The

UNDERHOOD40 only requires 1.7 cubic feet on the vehicle for a combined air/oil cooler and air/oil separator tank. Meanwhile, the UNDERHOOD70 and 150 systems are contained to the engine compartment and under the chassis so they don't require any deck space at all.

"With UNDERHOOD, you get a clean and professional-looking truck, and the Van Series eliminates common safety issues associated with installing a gas powered air compressor in the cargo area of a van," explains Mike Pettigrew, VMAC's Marketing Manager.

UNDERHOOD air compressors also offer fleets significant weight savings on their vehicles.

"The UNDERHOOD40 - Truck Series air compressor is our lightest weight

system, weighing only 62 pounds," says Pettigrew. "Our UNDERHOOD70 weighs 150 pounds, making it 58% lighter than competitive underdeck systems. Operators and fleets can reduce GVW, freeing up payload for other tools and equipment on their vehicles."

UNDERHOOD air compressors do not lack power. UNDERHOOD air compressors empower operators and fleets to get jobs done faster and easier because they match air output with demand, and can produce full air power at 100% duty cycle without stopping. In addition, its location in the engine compartment protects it from the elements, allowing operators to work in any climate.

www.vmacair.com/underhood-air

THE UNDERHOOD™ 70 AIR COMPRESSOR EMPOWERS YOU... TO FREE UP SPACE



- >> Frees up to 25 cubic feet on truck deck
- » Compressor mounts in engine compartment
- » Application engineered for popular work trucks
- » Clean and professional-looking truck



Get The Specs: VMACAIR.com/uh70

Coxreels

WORLDWIDE LEADER IN THE REEL INDUSTRY

COXREELS manufactures heavy-duty professional grade hose, cord, and cable reels of the highest quality. The company's comprehensive selection of reels includes spring retractable, hand crank and motorized hose, cord and cable reels, and its patented EZ-Coil® Safety Series spring retractable reels with controlled rewind.

Coxreels is the worldwide leader in the reel industry and has been serving customers in residential, commercial, and industrial settings since 1923.

Coxreels' engineering capabilities and manufacturing processes allow the company to design and build top-quality, USA Made products for any conceivable application where reels are needed.

www.coxreels.com



