



2022 BUYERS GUIDE



MODERN

WorkTruck
SOLUTIONS®



American Omni Trading

AMERICUS TIRES

For 30 years, American Omni Trading (AOT) has been a leading importer and marketer of high-quality, value-priced tires. From wheelbarrow to ATV, agricultural to OTR, touring to ultra-high performance, light truck to TBR, and everything in between, AOT provides its customers with the scope and flexibility needed to succeed. Its tires come equipped with AOT's No Questions Asked, 25/365 Free Replacement Limited Protection Policy, so whether your journey takes you through downtown streets, corn fields, or backwoods trails, AOT helps drive your future.

AOT prides itself on the quality of its tires and exceptional customer service team. The business is built on strong customer relationships and a dedication to its values: integrity, passion, and professionalism. These values set the tone, help create its culture, and are fundamental to AOT's success.

AMERICUS TIRES

Distributed exclusively by AOT, Americus offers a comprehensive line of light truck, SUV, CUV, and specialty commercial tires.

The Rugged A/TR is the next generation aggressive all-terrain tire designed for your everyday commute and your off-road adventures. With advanced 3D siping technology, rigid interior tread blocks, and an enhanced 3PMSF tread compound, the Rugged A/TR provides exceptional handling on wet and dry surfaces, while the massive and studdable shoulder lugs drive through mud, snow, and ice with ease. Carrying an upgraded 50,000-mile limited treadwear protection and the brand's No Questions Asked,

25/365 Free Replacement Limited Protection Policy on all sizes, the Rugged A/TR is ready for whatever path you follow.

The Rugged A/T is a premium all-terrain tire with a tread designed to maximize traction edges for excellent handling on- and off-road. A closed shoulder ensures confident handling in all conditions. Wide primary grooves and optimized siping



technology provides maximum water evacuation for enhanced traction and stability. Carrying a 55,000-mile limited treadwear protection and backed by a Limited Protection Policy on all sizes, the Rugged A/T is ready to work.

The Recon CUV is designed for today's crossovers, SUV, and light trucks. This all-season tire provides a quiet, smooth ride with confident handling and enhanced traction. The Recon CUV features multiple speed ratings and load carrying capacities for proper fitment. With a 60,000-mile limited treadwear protection and a Limited Protection Policy, the Recon CUV delivers the value and confidence you expect from Americus.

The Rugged M/T is a maximum-traction on- and off-road radial with an aggressive attitude. The open and tiered tread block elements ensure maximum traction in extreme conditions. The Rugged M/T is available in sizes up to 37 inches overall with wheel diameters up to 22 inches. Carrying the load is not an issue as the Rugged M/T is available in 12-ply ratings (some sizes). Backed by

a Limited Protection Policy on all sizes, the Trac Grip M/T is ready to conquer any terrain.

The Commercial LT is a commercial grade light truck tire with multi-ply casing construction to handle heavy workloads. Its five-rib, highway-oriented tread pattern allows for maximum trouble-free miles while its beefy, solid shoulder design resists scrubbing. Double steel belted

plies provide puncture resistance and durability.

The CLT is backed by a Limited Protection Policy on all sizes.

The ST Radial is the workhorse of the

Americus lineup. Americus designed this Specialty Trailer tire with a micro-positioned fiber reinforced belt package for extra strength and durability. The tread design supports low rolling resistance and improved heat dissipation, enhanced hydroplaning resistance, and increased stability. The ST is backed by a Limited Protection Policy on all sizes.

25/365 LIMITED PROTECTION POLICY

All Americus tires are backed by a No Questions Asked, 25/365 Free Replacement Limited Protection Policy and an unbeatable mileage policy (where applicable). The policy fully covers (100%) all Americus brand radial passenger, light truck, and specialty trailer tires should one become unserviceable due to defective workmanship, materials, or road hazard during the first 25% of useable treadwear or one year from date of purchase, whichever occurs first. ●

Find out more, visit
www.americustire.com.

★AMERICUS

Built For The American Road

All New **RUGGED A/TR^R**



The Americus Rugged A/TR is our next generation aggressive all-terrain tire designed for your everyday commute and your off-road adventures. With advanced 3D siping technology, rigid interior tread blocks, enhanced 3PMSF tread compound, the Rugged A/TR provides exceptional handling on wet and dry surfaces, while the massive and studdable shoulder lugs drive through mud, snow and ice with ease. Carrying an upgraded 50,000 mile limited treadwear protection and our No Questions Asked, 25/365 Free Replacement Limited Protection Policy on all sizes, the Rugged A/TR is ready for whatever path you follow.

RUGGED A/T



The Americus Rugged All-Terrain is an aggressive on and off-road SUV and Light Truck radial built for American adventures. The unique connected-center-rib design offers a stable footprint on and off-road. Variable circumferential grooves and shoulder design reduces highway noise and hydroplaning. The Rugged All-Terrain is backed by our No Questions Asked, 25/365 Free Replacement Limited Protection Policy.

RUGGED M/T



The Americus Rugged M/T is a premium high-void mud pattern with large shoulder blocks for deep traction and crisp handling in on and off-road conditions. The self-cleaning tread has "thunder-bolt" stone ejectors. The joint-less spiral nylon over-wraps provide extra toughness and 3-ply body plies (in larger sizes) helps protect against sidewall impact. The Rugged M/T is backed by our No Questions Asked, 25/365 Free Replacement Limited Protection Policy.

RECON CUV



The Americus Recon CUV features an all-season silica-based compound which improves wet and dry traction and provides long wearing durability. Proven tread design ensures quick and efficient water evacuation and traction in all conditions. The Recon CUV is backed by our No Questions Asked, 25/365 Free Replacement Limited Protection Policy.

americustire.com
sales@american-omni.com 281-600-TIRE





A.R.E. Accessories

THE DCU MAX

The name A.R.E. Accessories is synonymous with hard work and legendary manufacturing. Founded in 1969, A.R.E. has covered truck beds with the most innovative, highest quality caps and covers for over 50 years. As its ISO-9001: 2015-certified manufacturing facilities, A.R.E.'s 700-plus employees create the truck caps and accessories that are sold through a network of more than 750 independent authorized partners.

A.R.E.'s proven lineup of caps, covers, and accessories have stood the test of time with consumers across the US and Canada. With over five decades devoted to manufacturing caps, A.R.E. is the largest single brand manufacturer of truck caps and hard tonneaus in the US.

A.R.E. knows that having a work truck means that you need a cover that handles everything you can throw at it, and the Deluxe Commercial Units deliver. Because of its increased strength and durability, A.R.E.'s newest model, the DCU Max, is the perfect companion for your work truck and its toughest environments.

RESILIENT STRENGTH

The DCU Max is equipped with a .063-inch aluminum exterior skin and .05-inch-thick T6 aluminum tubing framework. This cap, as well as all

A.R.E. commercial aluminum models, has weather-sealed doors with gas props, heavy-duty hinges, and locks to protect your valuables so you can store your tools and equipment confidently.

This aluminum cap comes standard with full-length side doors to easily access your gear. Upgrade to side toolboxes made of .036 galvanized steel with baked white coating and dividers or fold-down shelves for added storage. Whatever option you choose, know your cargo is entirely secured.

The DCU Max is equipped with easy-to-use features like the new roller rods and folding t-handles to allow for a one-handed and easy operation to get to your work equipment, while providing an improved weather seal. This innovative feature was first brought to market by A.R.E. The DCU Series aluminum caps are available for most truck applications with more to come.

200+ POSSIBLE CAP OPTIONS

Get the most use out of your work truck with one of A.R.E.'s additional accessories that pair great with the DCU Max commercial aluminum cap. From truck bed storage and slide systems to protective drop-in bed liners, these accessories will elevate how you work with your truck.

Available upgrades to customize the DCU Max commercial aluminum cap:

- **Roof Racks:** A.R.E.'s wide selection of roof racks allow easy access to ladders and other supplies without giving up valuable space in your truck bed.
- **LED Lighting:** Keep your worksite lit anytime with A.R.E.'s dome lights, rope lights, or auxiliary lights. Consider adding strobe- and/or beacon-style safety lighting to increase vehicle visibility and safety.
- **Back-up Camera:** A.R.E.'s back-up camera can tie into your truck's existing camera system or can come with a dash mount screen.
- **Doors and Windows:** Customize your DCU Max to provide the best configuration to organize your gear and give you ease of access.
- **Toolboxes:** Heavy-duty toolboxes keep your tools organized and secure while providing some of the strongest carrying capabilities. With over 15 standard configurations, you are sure to find the perfect setup for you.

For a full list of compatible accessories and to build your DCU Max online, visit www.4are.com/fleet/build.

OUTFIT WITH CONFIDENCE

The DCU Max is backed by a three-year warranty. It can be ordered and installed through any A.R.E. partner throughout the US and Canada. Manufactured in America, A.R.E. knows you need your truck to withstand anything, which is why its passion is to manufacture the perfect companion, backed by the industry's best support and warranty. ●

Find out more, visit
www.4are.com.





DCU[®]Max

COMMERCIAL ALUMINUM TRUCK CAP



GET TO WORK WITH A DCU[®]Max

Our rugged welded frame construction offers years of durable service, no matter what the weather or job. The DCU Max offers .063 commercial aluminum skin and has weather-sealed doors with gas props, heavy-duty hinges, and locks to protect your valuables.

**CAPS, COVERS & ACCESSORIES FOR TODAY'S TRUCKS.
FOR MORE INFORMATION OR TO LOCATE YOUR
NEAREST A.R.E. DEALER VISIT 4ARE.COM**





Dakota Bodies

PROVIDING WORK TRUCK SOLUTIONS FOR EVERYBODY

Dakota Bodies has mastered the art of custom-designed service bodies in addition to expanding its product offering into the flat deck product segment. This product category addition brings together design, engineering, and manufacturing to serve more customers with a wider variety of work truck solutions.

Dakota's extensive team of designers and engineers allow fleet and commercial customers to upfit their fleets with bodies manufactured for specific needs. Dakota Bodies doesn't just build the standardized products—it understands the specific needs of its customers and tailors its products to those designs. Need something more traditional? Dakota Bodies' extensive product offering includes a standardized lineup of easy-

to-configure bodies as well, available in both steel and aluminum.

While known for its custom body capabilities, Dakota Bodies has continued to grow in 2021 with its flatbed truck body seeing demand, opening more opportunities for customers to acquire top-quality work trucks from a single source supplier with widespread North American distribution. By expanding services above and beyond the custom market that it is known for, Dakota has now brought its manufacturing expertise to a wider variety of customers than just those within the custom utility space. Dakota Bodies' expansive lineup of truck bodies range from steel and aluminum flat deck to standardized and highly configurable service bodies. Additionally, the company offers North America's most extensive

lineup of utility bodies that serve as practical foundations for aerial and digger devices.

Whether you are looking at Dakota Bodies' top-of-the-line features including A60 galvanized steel in each of its steel bodies, compression T-handle door latches, stainless steel fenderettes, super-duty powder coat with primer, or triple-lined toolbox doors, there are numerous features that make Dakota Bodies an obvious choice for your fleet and commercial needs.

Dakota Bodies can provide a truck body for everybody, so let Dakota Bodies manufacture a solution that can help your fleet get to work faster with designs that are tailored to the needs of your team. 🍷

Find out more, visit
www.dakotabodies.com.



A BODY FOR EVERYBODY

ANY JOB. ANY TRUCK. ANYBODY.



Not every trade is the same, so why should your truck body be?

Dakota Bodies offers smart and flexible work truck bodies designed to meet the demands of every customer and any job site.

- ▶ Different **tools** require different **storage**.
- ▶ Different **job** sites require different **equipment**.
- ▶ Different **teams** require different **truck bodies**.

Here at Dakota Bodies, we focus on creating the best solutions for your team to be equipped, efficient, and ready for any job. From unique storage solutions to top-performing durability to handle equipment and loads of various sizes, we work with our partners to provide the right truck body for their needs.

Whether you need a standard work truck, a custom body, or a solution to give you both - we have **A BODY FOR EVERYBODY**.

EXCEPTIONAL VALUE. EXPANSIVE CAPABILITY. UNPARALLELED QUALITY.

Learn more at DakotaBodies.com
866-227-0071

DAKOTA  **BODIES**

Watertown, SD | Kansas City, MO



Monroe Truck Equipment

COMMERCIAL DIVISION DOUBLES DOWN ON MISSION TO MOVE COMMUNITIES FORWARD

For over 60 years, Monroe Truck Equipment has manufactured, designed, and installed high-value, American-made products. The legacy of Monroe Truck Equipment is carefully crafted solutions that customers use and enjoy for years.

Monroe Truck Equipment's mission is to move communities forward. Backed by passion and determination, Monroe Truck Equipment's products have improved safety and infrastructure across the nation since 1958.

DEDICATED COMMERCIAL DIVISION

Monroe Truck Equipment has worked behind the scenes for over a year to realign the brand to better serve its customers. The biggest of these changes included realigning the company to create a dedicated commercial division. This division now has an exclusive sales team, expanded commercial campus, simplified product line, brand new website, and updated branding.

These changes provide clarity for customers and streamline Monroe Truck Equipment's operations. Dividing the organization by its core lines of business helps better serve individual markets.

SAME CRAFTSMANSHIP, NEW LOOK

Monroe Truck Equipment's visual rebrand was a natural step in this process. The company wanted the

look and feel of its brand to match the quality of its products, the expertise of its team, and align with the future of the company.

The company designed its new logo and brand elements to be a modern and clean spin on the old logo. The strong logo is memorable and clean and easy to recognize. The strong M shape simplifies the design, with a subtle nod to the industry (the look of a tire tread).

Monroe Truck Equipment kept a bold font to honor the legacy of the company but used separate colors to clearly indicate its commercial, municipal, and corporate divisions.

All of this transformation helps Monroe Truck Equipment deliver the best value in the industry by providing unrivaled expertise, a simple buying experience, dependable trucks and trailers, and best-in-class customer support.

MISSION-FOCUSED LEADERSHIP

Monroe Truck Equipment's leadership team has worked to honor Monroe's legacy of craftsmanship and customization while introducing changes that keep its mission front and center.

Monroe leaders have taken cues from the whole team to determine where and how Monroe Truck Equipment gives back to its communities. Team members at Monroe have suggested nonprofits to support, causes to back, and actions to take to give back.

Over the last two years, the Monroe team spent nearly \$100,000 to support local businesses that were struggling because of the lockdown, wrote letters of encouragement to elderly community members who were stuck inside their facilities, and even donated PPE to first responders.

Monroe headquarters regularly hosts blood drives, and teams across all locations have participated in food drives, planned community events, and supported local farmers.

Monroe is committed to giving back to the community, not just through the quality products that are used to keep roads safe, but through how the company supports the organizations and the people behind them and those they support.

CUSTOMIZABLE PRODUCTS THAT GO ABOVE & BEYOND

No two jobs are the same. The challenges of a densely populated New England town are different from those of a rural southern community. Additionally, no two groups of people use equipment in exactly the same way. Every contractor Monroe works with deserves the tools that will help them work the way they want, safely and quickly. That's why Monroe Truck Equipment is dedicated to the customization process.

"We have customers all across the country with unique needs and challenges," says Scott Hanewall, the general manager of the commercial division at Monroe Truck Equipment. "Our team has the experience and knowledge to create custom solutions that help our customers get the job done—on their terms." ●

Find out more, visit
www.monroetruck.com.





Get Ahead of Snow and Ice

What can a Monroe Liquid System do for your community?

Labor and time savings

Less Material Usage

Environmentally Friendly

Precise Applications

Reduces Scatter

Not Displaced by Traffic

Learn more at: info.monroetruck/liquidsystems





ORIGOSafeDriver

CELL PHONE DRIVING SAFETY

Complete integration with
zero compromises.



Fleets have some very important reasons to focus on safety. Doing so helps to save the lives of employees and reduce potentially life-changing injuries. It also protects companies from liability and the financial impacts of crashes.

One of the biggest threats to a company's safety is cell phone use. Despite increased legislation, cell phone use continues to be one of the most common and most dangerous forms of distracted driving.

Fleets today need to fight technology with technology. ORIGOSafeDriver was born out of personal experience. When one of the founders of the company was rear ended by a distracted driver, he went to work developing the most effective, fool proof cell phone safety solution on the market. The engineers and developers have now brought that solution to market with a passion for reducing distracted driving crashes, damage, and fatalities.

ORIGOSafeDriver helps protect your fleet, brand, and most importantly your drivers. When fleets install the solution, they take a proactive approach to stop crashes before they happen. By pairing ORIGOSafeDriver's hardware with the mobile app, the

driver's screen is locked when the vehicle is in motion. The screen is unlocked after safe arrival. The system has customizable features to comply with different company policies. For instance, hands-free calls can either be allowed or not allowed per company policy.

HOW FLEETS BENEFIT FROM ORIGOSAFEDRIVER

The solution has additional benefits besides locking the driver's phone screen when in motion. One of the additional benefits is real-time coaching. With an internal speaker, drivers receive instant coaching if they try to use their phone while in motion. The real-time feedback has been proven to change driver's behavior—making them safer.

ORIGOSafeDriver perfects the connection between drivers, their phone, and their vehicle. When the driver's pair their phone with the hardware in the vehicle, it creates "Driver ID." Fleets will be able to see who is driving each vehicle on a map in real time.

Driver safety reports is another important feature. This insight allows fleets to identify their safest

and riskiest drivers. In the reports, managers can see how fast and where the driver tried to use their phone. These reports can be crucial for giving visibility into your fleet.

CPS WITH GPS

ORIGOSafeDriver's partnership with Geotab allows the company to seamlessly integrate its cell phone safety solution with Geotab's telematics solution. Ever wonder if a hard-braking event occurred because the driver was distracted by their phone? With telematics data and ORIGOSafeDriver, fleet managers can know if a driver slammed on their brakes due to phone distraction. Tired of switching back and forth between dashboards? View all your cell phone safety and telematics data from one dashboard. Both are easy to manage on your computer or mobile device.

ORIGOSafeDriver is available on the Geotab Marketplace. Geotab's telematics platform combined with Origo's cell phone safety software and hardware gives Geotab customers access to a solution to help improve driver safety by mitigating distracted driving.

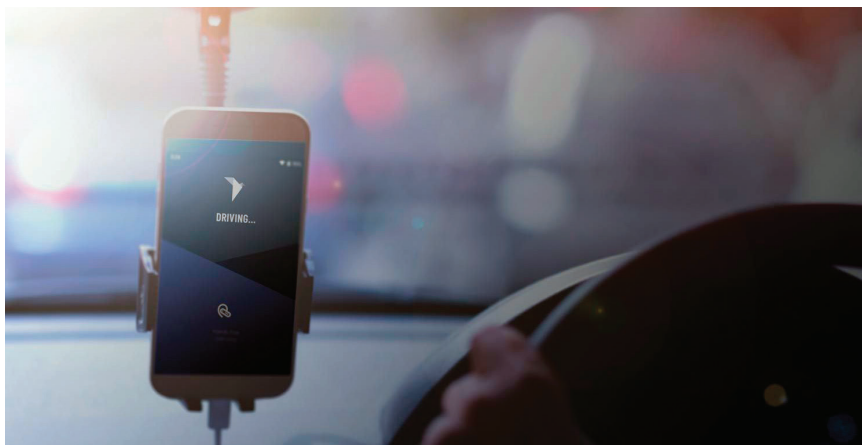
With this solution, not only will companies help reduce the likelihood of an at-fault accident from occurring, but they can also identify high-risk drivers and use real-time coaching to help encourage safer driving behavior and improve the company's safety culture.

GET IN TOUCH

Cell phone use continues to be a major threat on the roadways. Help make the roads safer by protecting your fleet with ORIGOSafeDriver. ●

Find out more, visit

www.origosafedriver.com or email
info@origosafedriver.com.





Harness the power of industry leading cell phone safety.

Change your safety culture and improve driver behavior.



Proactive Cell Phone Safety & Real Time Coaching

Enforce company policies and change driver behavior to prevent crashes, stop handheld phone use while driving, and provide active coaching.



Driver Safety Reporting & Risk Management

Easily track and analyze driver behavior, gain deep insights, and identify not only your high-risk drivers, but your safest drivers too.



Prevent Theft, Unauthorized, & After Hours Use

Match certain drivers to specific vehicles and receive notifications when vehicles are used outside of your parameters.



Limit Calls & Require Driver Compliance

Customize drivers' capabilities to make calls, allowing just hands free calling or even a no-call policy.



PPG'S COMMERCIAL COATINGS HAVE IT COVERED IN TECHNOLOGY, COLOR, AND SERVICE

PPG is a leading innovator of coating technologies for just about every industry imaginable with a wealth of coatings options available for work trucks. The applications range from heavy-duty trucks and custom truck bodies to transit vehicles, trailers, fire and emergency, as well as equipment for the agricultural, construction, and gas exploration industries.



PROVEN TECHNOLOGY FOR DIVERSE NEEDS

PPG's full range of coatings technologies includes polyurethanes, alkyds, epoxies, polyurea, powder coatings, and pre-treatments. Coatings are marketed under several brand names—each offering products and price points geared for specific market segment requirements:

- **DELFEET ONE®** premium paint system delivers excellent color matching, durability, and ease of use, while offering the industry's lowest VOC ratings for undercoat and topcoat products. It's available with five- and seven-year warranty options.
- **DELFEET® EVOLUTION** premium paint system offers an excellent choice of topcoat systems to meet specific requirements—with three-, five-, and seven-year warranty options.
- **DELFEET ESSENTIAL®** compact, value-driven paint system is easy to use and cost effective, available in two- and three-year warranties.
- **COMMERCIAL PERFORMANCE COATINGS** offer a full breadth of technologies for specialized equipment and manufacturing uses—from economical alkyds and

epoxies to urethanes, waterborne, and powder coatings.

- **AMERCOAT®** line of heavy-duty protective coatings includes tank linings, zinc-rich primers, epoxy primers, and other durable finishes.

SPECIAL REQUIREMENT SOLUTIONS

PPG offers many specialty coatings options, ranging from those having unique performance properties to environmentally progressive, ultra-low VOC solutions. Among the options are specialty coatings for enhanced graffiti resistance, sound dampening, and the latest advancements in corrosion and chemical resistant technologies.

COLOR MATCHING TOOLS

PPG's comprehensive color database offers hundreds of thousands of formulas, covering a full spectrum of solid, metallic, pearl, and specialty colors. Color matching tools include the *Delfleet One* color chip deck; specialized color chip selectors for fleet vehicles, Class 6 through 8 OEMs, RAL, and market-specific colors. Formula look-up options range from online access to a full-blown, computerized paint management system—as well as an advanced

spectrophotometer for matching difficult, unknown colors.

TRAINING & DEVELOPMENT

Dedicated PPG instructors teach training courses throughout the year at PPG Business Development Centers. Course topics include technician certification, spot repair, and color tinting, blending, and spray equipment for commercial use. And PPG's MVP Business Solutions program offers a comprehensive array of management training for businesses using PPG commercial coatings systems. The program provides business owners and managers with ideas, methodologies, and expert guidance for improving productivity and profitability.

SERVICE & SUPPORT

The core of PPG's commitment to customer support lies in its team of field commercial sales representatives, OEM specialists, and a network of some 500 US and Canadian distributors offering personalized service, technical support, and color matching assistance. ●

Find out more, visit
www.ppgcommercialcoatings.com.



ALL FOR ONE ONE FOR ALL

Easy to match. Easy to mix.
Easy to spray. Easy to switch.

The Delfleet One® paint system.
Get the whole story at DelfleetOne.com.



Delfleet One



XL Fleet

XL HYBRID ELECTRIC DRIVE SYSTEM NOW OFFERED ON FORD F-550 CHASSIS



Everything work truck drivers love about the F-550 from payload and reliability to the iconic Ford brand is now available with a hybrid electric upfit solution from XL Fleet that significantly improves fuel efficiency and decreases CO2 emissions, while also providing better acceleration and regenerative braking.

The XL Hybrid upfits are available on the Ford F-550 chassis with the 7.3-L gas engine, 4x2 and 4x4 drivelines, and on 168-inch or greater wheelbases. Fleets can order the hybrid upfit from XL Fleet on all cab configurations as new ship-thru vehicles. Or if you don't want to wait for new vehicle inventories to arrive, XL Fleet can retrofit your in-service vehicles through a one-day installation, allowing you to immediately transition to a sustainable solution.

As a leading provider of commercial fleet electrification systems, XL Fleet turns many of the most popular Class 2-6 vehicles from leading OEMs into hybrid and plug-in hybrid electric vehicles without disrupting their performance. XL Fleet's electrification upfits turn ordinary gas-powered vehicles into cleaner, more fuel-efficient versions that can help you meet sustainability goals while leaving the OEM powertrain (engine, transmission, fuel, and exhaust systems) completely intact.

F-550 APPLICATIONS

The hybrid electric system on the F-550 is suited for many different commercial applications including:

- Shuttle buses
- Dump truck bodies
- Service bodies
- Box trucks
- Emergency vehicles
- And much more

The hybrid electric system only adds 385 lbs to the vehicle, which doesn't significantly impact GVWR and allows the OEM cargo capacity to remain the same.

Because there are so many different configurations and body types for this vehicle, you'll want to work with an XL Fleet sales manager to identify which configuration options can be electrified.

XL HYBRID TECHNOLOGY & DRIVABILITY

There are a couple of major components to XL Fleet's hybrid electric system:

- Electric Traction Motor that is mounted directly to the driveshaft. When the driver accelerates, the traction motor adds 220 lb-ft of torque into the drivetrain, helping to propel the vehicle forward, which reduces the amount of fuel

consumed and lowers emissions.

- The High Efficiency Lithium-Ion Battery can be located just above the traction motor between the frame rails or off to the side on shuttle bus applications. The battery pack stores energy created by regenerative braking process, and when the driver accelerates, transfers that energy back into the drivetrain.

HOW HYBRID SYSTEMS SAVE FUEL

The XL Hybrid upfit can provide fleets with up to a 25% mpg increase in miles driven per-gallon and up to 20% reduction in harmful emissions*. Hybrid systems are ideally suited for drive cycles with frequent acceleration and deceleration events.

FLEET-READY

XL hybrid systems install quickly and easily onto factory vehicles, so they're ready to work in your existing fleet with:

- No driver training
- No special fueling infrastructure
- No range concerns

The manufacturer powertrain and warranty remain completely intact, and XL Fleet's hybrid component warranty is three years / 75,000 miles. Best of all, vehicles equipped with an XL Fleet system drive just like conventional trucks in your fleet. Drivers can continue operating the same vehicle they're accustomed to, while saving fuel and reducing carbon emissions to the environment.

If you need to make immediate progress on sustainability goals, but don't want to disrupt your operations, an F-550 with an XL Hybrid system installed could be a great fit for your fleet. ●

Find out more, visit
www.xlfleet.com/f550.



*MPG and emissions reduction percentages may vary based on driver behavior, drive cycle, and other factors.

Tough on the Job. Easier on the Environment.



Electrify Your Ford F-550 Work Truck

The Ford F-550 is a rugged and versatile work truck for material delivery, equipment hauling, passenger transportation, and many more of the industry's most demanding jobs. And when equipped with an XL Hybrid electric drive system from XL Fleet, the F-550 shows its softer side with a reduced carbon footprint that is easier on the environment.

The XL Hybrid-equipped F-550 saves fuel and reduces emissions through regenerative braking,

helping to capture and store energy used to help propel the vehicle during acceleration. Since the system creates its own power, there's no need for external charging and no range anxiety. With an XL Hybrid system, you no longer need to choose between performance and sustainability — you'll get both.

Contact us today to learn more.

XLFleet.com/f550 | 833-XL-Fleet | sales@xlfleet.com

XLFleetTM
Sustainability Starts **Here**



BOSS

THE 185 MYTH

The culture of buying the right air compressor for the job is based on the legacy of the 185 CFM towable compressors. While in its time, the 185 towable was a much-needed solution for operating air tools on the jobsite and in some markets, it continues to be a good solution. However, today more than ever, choosing the right air compressor for the job at hand is even more critical as we move forward. PTO-driven options, better engines, more efficient tools, and simply “working smarter not harder” is the new culture.

In today’s climate of raw material shortage, vendor issues, and increasing demand for product, now is the time to change the way you think about compressors. Why spend the financial resources on 185 CFM of air when the demand is only needed for 100 CFM? By design, a rotary screw air compressor should be operated at its rated capacity to gain all its benefits and performance. If not, your service and maintenance costs could increase. Most applications we see today could benefit from less volume of air, which in turn would save up-front costs, lower engine run times, lower service costs, less wear on the tools, and more. Additionally, the trend is now moving into a more “multi-functional package” for a total and complete service or work vehicle.

To help you, the BOSS sales team is dedicated to help customers make intelligent choices when choosing the right air compressor—and not just for the bottom line. To help you even more, BOSS’ industry-first Air Consumption Guide on its website is a great start when spec’ing out a new work or service truck.

Together, let’s work smarter, not harder. ●

Find out more, visit www.bossair.com.

WORKING AS HARD AS YOU.

THE BOSS MECHANX™ SERIES

Air Compressor - Generator - Welder - Charging - Jumpstarter* - More Self Contained Engine Driven Multi-Function Performance Packages

*Available on MechanX 250 and 300 models only

MECHANX 300

The top of the line in CAT® diesel engine performance featuring 300 Welding amps, 7.5kW of Power, 300 amp Jump Starter, 45cfm Rotary Screw Air Compressor, and the option to add 13gpm of Hydraulic power all in one package! This one is for the serious mechanic and contractor!



**Shown with optional canopy



MECHANX 250**

A unique multi-function unit with a gas engine powering a 23cfm Piston Air Compressor, 250 amp Welder, 250 amp Jump Starter and a 5.0kW Generator that is ideal for the entry level mechanic and contractor!

MECHANX 150

Available in both Gas and Diesel Engine configurations, this light weight package features a 13cfm Piston Air Compressor, 150amp Welder and 4.0kW Generator that is perfect for any job site!



Once again BOSS Industries is paving the way in multi-function performance packaged power units that are perfect for the mechanic and contractor industry!

It's time to be the BOSS! The most trusted name in mobile air compressors.

BOSSair.com | 800.635.6587



BOSS
engineered AIR/POWER systems

Cooper Tire

HIGH PERFORMING TIRES WITH LOW TOTAL COST OF OWNERSHIP

Cooper Tire of Findlay, Ohio, is an established brand with more than 100 years in service. Cooper's commercial line of long-haul, regional-haul, and mixed-service application tires are designed and engineered to offer fleets high performing tires and a low total cost of ownership.

Cooper's WORK Series™ line are on/off-highway tires, designed for work trucks, vans, and regional-haul applications. The tires are engineered to withstand the many starts, turns, stops, and other "tough-on-tire" circumstances drivers face in regional-haul applications. With a lineup that includes SmartWay Verified tires, the WORK Series delivers the right mix of fuel efficiency and durability. The WORK Series line is backed by a 50% treadwear full replacement value warranty.

For construction fleets operating in conditions that require extra grip and traction, the WORK Series All Weather Drive (AWD) features a highly siped and aggressive tread pattern to maximize traction in all weather conditions. The tire has 26/32nds of tread depth and is available in three sizes: 295/75R22.5 LR G, 11R22.5 LR H, and 11R24.5 LR H.

Cooper's SEVERE Series™ tire lineup for mixed service applications is designed to withstand the rigorous operating conditions construction vehicles such as dump trucks and cement mixers are often faced with. With proprietary compounds that promote chip, cut, and scrub resistance, the SEVERE Series delivers the performance required in extreme conditions. Like the WORK Series, Cooper's highly engineered casings are designed for multiple retreads. ●

Find out more, visit
www.coopertrucktires.com.

HIGH PRIDE OF OWNERSHIP

STARTS WITH LOW COST OF OWNERSHIP



WORK Series™ ASA

WORK Series™ ASD

WORK Series™ AWD

The Cooper® WORK Series™ has been designed and engineered with proprietary technology to keep your fleet moving. With a lineup that includes SmartWay verified tires, the WORK Series is perfect for regional hauling and pickup and delivery, delivering the right mix of fuel efficiency, durability, and warranty that you demand.

See the full line at CooperTruckTires.com



FLEET SOLUTIONS™
National Account Program



COMMERCIAL SERIES
PRO WORK SEVERE

Opti-Luxx

LED COMMERCIAL VEHICLE LIGHTING


Opti-Luxx Inc., headquartered in Hudsonville, Michigan, is a full-service supplier of LED commercial vehicle lighting. Opti-Luxx offers its customers the best in product development, application engineering, program management, and launch support for new and existing products.

Nearly 20 years ago, Opti-Luxx pioneered the use of LED lighting technology in commercial vehicle applications by developing the first LED school bus lights. It is an indisputable fact that school buses are the safest vehicles on the roads today, and as the leading supplier of LED school bus lighting, Opti-Luxx plays a significant role in that strong safety reputation. Today, the company has significantly expanded product offerings to cover the entire commercial vehicle market, including an extensive line of the brightest and best LED signal lighting, work lighting, and a new suite of lights for amber applications.

The new Opti-Luxx amber lineup provides innovative, durable, and cost-effective LED options for snowplows, utility vehicles, delivery fleets, agricultural equipment, and all work truck applications. Light formats include beacons, light bars, and warning lights for all vehicle types. Opti-Luxx delivers the brightest and best amber LED lighting products for increased visibility and safety and situation-specific flash patterns for any roadway scenario at prices that won't break the bank.

In addition to school bus, signal, work, and amber LED lighting products, Opti-Luxx also provides superior customer service before, during, and after purchase including:

- On-time delivery and short lead times
- Quality safety products
- Skilled and experienced production team
- Reliability
- Exceptional sales team
- Industry knowledge
- Expert technicians
- Continuous improvement

Opti-Luxx is committed to continuous improvement and providing all customers with exceptional value. For more information on the new Opti-Luxx amber line, the company has included all new amber products on its website and also displays several flash pattern previews on its YouTube channel. 

Find out more, visit
www.opti-luxx.com.



Seeing *IS* Safety!

Get noticed with Opti-Luxx LED lighting products.



Work Truck Week 2022
Indianapolis, IN
BOOTH 5995

See our lights in action on YouTube and meet us at
Work Truck Week 2022, Booth 5995, March 8-11, 2022.

Opti-Luxx

THE BRIGHTEST & BEST LED LIGHTS.

www.opti-luxx.com | (616) 379-4142

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PowerMate

SAFETY LIFTING TECHNOLOGY

PowerMate® is here to provide safety lifting equipment for one truck or an entire fleet. PowerMate can help make moving your loads of up to 1,500 lbs both safer and more profitable.

PowerMate Motorized Stair Climbers, LiftGates, and LiftTables have been in business under the same continuous ownership since 1976. Its lifting equipment is used by a large number of companies to safely and efficiently move heavy loads.

PowerMate's Stair Climber is great for moving loads up and down stairs, and its tailgate lift moves loads off and on pickup trucks. The lifts can move across flat surfaces as well as rough terrain. And finally, several models can stack and/or vertically lift.

WHY USE POWERMATE

PowerMate lifts improve operator safety. PowerMate requires 87% less effort for the operator than a traditional hand truck. This reduces fatigue and the risk of injuries. The PowerMate also reduces labor requirements by 50%.



Instead of using two or four teammates for the job, only one or two teammates are required. PowerMate also provides the potential to complete 20 to 40% more jobs per day. Saving time and labor improves your professional image and grows your profits, not to mention saving money spent on costly injuries, property damage, and potentially even lowering insurance costs. ●

Find out more, visit
www.powermate.info.



SAVE TIME, MONEY, AND BACKS!

LP International Inc. the manufacturer of the PowerMate® brand of motorized stair climbing hand trucks, LiftGates (interior tail gate lifts), and LiftTables is here to provide safety lifting equipment for one truck or your entire fleet of trucks.

If you and your Team are challenged with moving heavy and awkward loads weighing up to 1,500 Pounds or 680 kilos. PowerMate can help make your moves both safer and more profitable.

PowerMate®
Motorized Stair Climbing Hand Trucks & LiftGates

www.PowerMate.info → 1-800-697-6283 → info@PowerMate.info

M2303800



Pulltarps

DURABLE TARPS AND SYSTEMS

Pulltarps® is known for making custom asphalt, vinyl, and heavy-duty mesh tarps with double needle lock stitching for extra strength and durability. When hauling mulch, compost, brush, and dirt, cover loads with Pulltarps' HD Mesh tarps to ensure the load won't leak. Construction, gravel, and sand companies might consider Pulltarps' Super HD Mesh tarp, a double-woven material that is less permeable than the classic HD Mesh tarp.

Pulltarps' vinyl truck tarps are waterproof and provide the most protection from outside elements; they also are non-permeable, meaning that nothing can get through them. Also available, Pulltarps' asphalt tarps are rated to cover 400 degrees,

so they maintain high temperatures needed for asphalt hauling. Additionally, the SuperShield™ is the top choice for most contractors and construction managers. The fully-welded 12-gauge steel construction offers the best protection from falling debris. The SuperShield is Pulltarps' premium and most durable system.

PULLTARPS FEATURES

Pulltarps offers four types of tarping materials: Heavy Duty Mesh, a vinyl-coated polyester mesh with an open weave; Super HD Mesh, an 18-oz vinyl-coated polyester mesh fabric with a double weave; 18-oz Waterproof Vinyl that is seamless and full width; and Asphalt Vinyl that is 14-oz, 400-degree-rated material with a urethane coating.



Pulltarps also makes automatic and semi-automatic tarp systems. Semi-automatic systems retract with one easy pull. Automatic systems cover your trailer bed with the flip of a switch. Featuring a 1.3 HP electric motor with a five-year warranty, operators can use Pulltarps' electric tarp systems via a wireless remote control, in-cab switch, or external switch.

Pulltarps manufactures all aspects of the system in California, making customization a quick and easy process. Pulltarps built its reputation on providing innovative dump truck tarp systems, and Pulltarps guarantees a durable and high-quality product. ●

Find out more, visit www.pulltarps.com.

SUPERSHIELD™ 9500

Made tough for construction, landscaping, and agriculture companies



PULLTARPS®

SAFE  FLEET
Driving Safety Forward™

Visit Pulltarps.com
or call 877-860-5099 to LEARN MORE!

Sage Oil Vac

A SYSTEM SPECIFICALLY FOR YOUR OPERATIONS

Sage Oil Vac offers a full line of mobile engine lubrication and oil change systems featuring pump-free designs that enable fast, clean jobsite machinery maintenance. Systems range from small-wheeled maintenance units for the shop to the largest oil and fluid management trucks servicing machinery on large construction, excavation jobsites, and oilfields. Sage Oil Vac makes routine maintenance efficient and cleaner to perform. The full Sage Oil Vac lineup includes:

Lube Skids—Often found in crane trucks, van bodies, and mechanics trucks, lube skids are great for services including light towers, generators, and trucking fleets. All lube skid models are easily transportable with forklift

pockets and mounting holes. They are fitted with their own compressor or customers can order without a compressor and use what is already on their current truck.

Lube Trailers—Sage Oil Vac trailers can help your operation save time and increase productivity at a much lower investment than a dedicated lube service truck. Sage Trailers can be equipped with two to four tank configurations for oil and antifreeze exchanges. Sage Oil Vac offers fully enclosed lube trailers as well as open trailer models.

Lube Trucks—Sage Oil Vac offers lube bodies for Class 5 through Class 8 trucks. Each chassis can be customized

with multiple tank configurations. Tank sizes range from 30 to 600 gallons with an optional fuel storage of 500 to 2,000 gallons. There are several power options to meet your needs, including engine PTO solutions as well as stand-alone compressor.

LubeBuilder—A LubeBuilder™ system allows operators to completely customize a dedicated lube truck with an affordable à la carte kit. Each system is built to serve the particular space and needs of the customer—from the number of tanks, tank storage capacities, and the placement of the tanks within the truck bed. ●

Find out more, visit
www.sageoilvac.com.

NO PUMPS BY DESIGN



Sage Oil Vac mobile lube systems use a pump-free design to dispense and drain fluids faster with cutting-edge vacuum technology.

Get faster exchanges with Sage. Visit sageoilvac.com.





VMAC

HOW TO REDUCE GVW AND FREE UP TRUCK DECK SPACE WITH UNDERHOOD70 AIR COMPRESSORS

The UNDERHOOD™ 70 air compressor system is a mobile air solution that reduces GVW, frees up cargo space, and provides reliable air on demand. This air compressor system provides up to 70 CFM of continuous air at 100 psi, and it doesn't even take up one inch of deck or cargo space.

This smart solution keeps trucks tidy and frees up to 25 cu ft on the truck. It's installed in the truck's engine compartment and uses the vehicle's engine to produce massive air. Having a vehicle-integrated air compressor system is beneficial—there's no secondary engine to maintain.

VMAC first developed UNDERHOOD technology in the 1990s and remains the only company that makes this style of air compressor.

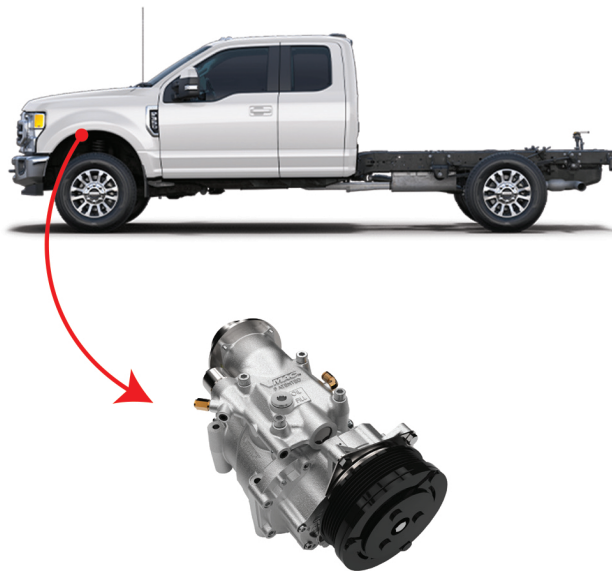
UNDERHOOD air compressors are completely designed, manufactured, and assembled at VMAC's facility. Each system is engineered for specific truck models to ensure vehicle compatibility and ease of installation. The VMAC team works with OEMs to develop mounting kits for new truck model years, as necessary.

The UNDERHOOD70 is ideal for operating air tools like 1-inch impact wrenches, 60-lb jackhammers/pavement breakers, backfill tampers, grinders, and sanders.

At only 150 lbs, the UNDERHOOD70 is the lightest air compressor in its class. Fleet managers, owners, and operators who switch from a deck-mounted air compressor can reduce GVW by as much as 260 lbs. These weight savings allow customers to add more tools and equipment to their trucks, take advantage of better fuel economy, avoid payload problems, or even downsize truck classifications. ●

Find out more, visit www.vmacair.com/underhood70.

UNDERHOOD™ 70 is Trusted by Over 24,000 Ford, Chevy, GMC & RAM Operators.



The UNDERHOOD™ 70 is a 70 CFM air compressor that frees up to 25 cubic feet on your truck body and reduces your GVW by up to 260 lb.

Visit us at WTW22 booth #5281

Learn more at VMACAIR.com/underhood70



Webasto

CUTTING-EDGE COMMERCIAL VEHICLE SOLUTIONS

A leader in heating and cooling technologies, Webasto products offer reliable and comfortable solutions for a variety of vehicle applications.

CLIMATE CONTROL SOLUTIONS

Peak performance and Webasto's air-conditioning and HVAC systems go hand in hand. These systems provide options to seamlessly integrate into existing HVAC systems and work independently at a high capacity for maximum cooling. These units are compact, quick and easy to retrofit, and are equipped with high-efficiency fans and blowers—delivering consistent airflow.

Webasto recently introduced its a la carte HVAC sub kits that


offer custom solutions by selecting individual components to best fit almost any type of vehicle application. Not only does this optimize system performance, but it also minimizes install time and maximizes reliability.

IDLE-REDUCING HEATING SOLUTIONS

Webasto's renowned coolant and air heaters save on fuel costs, improve DPF longevity, reduce engine wear, and improve driver comfort. Webasto coolant heaters pre-condition the truck's engine before startup to reduce idling and prevent the damaging effects of cold starts to the engine and DPF. Webasto air heaters warm truck cabs and cargo spaces without the need to idle the main engine. This improves working

conditions while reducing idle times. Both systems are engineered to perform within extreme outdoor temperatures.

Webasto continuously introduces new technology and components to provide comprehensive solutions for the commercial vehicle market, ranging from battery, charging, and thermal management to vehicle sterilization products (HEPA air filtration systems).

Trustworthy distribution partners and a coast-to-coast dealer network allows Webasto to offer unrivaled support in North America. Contact Webasto's Application Manager Mike Cicioni direct at mike.cicioni@webasto.com. 

Find out more, visit
www.worktruckhvac.com.



Webasto

- Fully customizable VAC & HVAC kits for commercial vehicles
- Engine-off heating solutions for gasoline & diesel vehicles
- Interior & exterior cargo heating solutions
- Medical-grade HEPA-14 air filtration systems

  
866-860-7866
WorkTruckHVAC.com