



2021 BUYERS GUIDE



MODERN

WorkTruck
SOLUTIONS®

American Omni Trading

AMERICUS TIRES

For 30 years, American Omni Trading (AOT) has been a leading importer and marketer of high-quality, value-priced tires. From wheelbarrow to ATV, agricultural to OTR, touring to ultra-high performance, light truck to TBR, and everything in between, AOT provides its customers with the scope and flexibility needed to succeed. Its tires come equipped with AOT's No Questions Asked, 25/365 Free Replacement Limited Protection Policy, so whether your journey takes you through downtown streets, corn fields, or backwoods trails, AOT helps drive your future.

AOT prides itself on the quality of its tires and exceptional customer service team. The business is built on strong customer relationships and a dedication to its values: integrity, passion, and professionalism. These values set the tone, help create its culture, and are fundamental to AOT's success.

AMERICUS TIRES

Distributed exclusively by AOT, Americus offers a comprehensive line of light truck, SUV, CUV, and specialty commercial tires.

The Rugged A/TR is the next generation aggressive all-terrain tire designed for your everyday commute and your off-road adventures. With advanced 3D siping technology, rigid interior tread blocks, and an enhanced 3PMSF tread compound, the Rugged A/TR provides exceptional handling on wet and dry surfaces, while the massive and studdable shoulder lugs drive through mud, snow, and ice with ease. Carrying an upgraded 50,000-mile limited treadwear protection and the brand's No Questions Asked,

25/365 Free Replacement Limited Protection Policy on all sizes, the Rugged A/TR is ready for whatever path you follow.

The Rugged A/T is a premium all-terrain tire with a tread designed to maximize traction edges for excellent handling on- and off-road. A closed shoulder ensures confident handling in all conditions. Wide primary grooves and optimized siping



technology provides maximum water evacuation for enhanced traction and stability. Carrying a 55,000-mile limited treadwear protection and backed by a Limited Protection Policy on all sizes, the Rugged A/T is ready to work.

The Recon CUV is designed for today's crossovers, SUV, and light trucks. This all-season tire provides a quiet, smooth ride with confident handling and enhanced traction. The Recon CUV features multiple speed ratings and load carrying capacities for proper fitment. With a 60,000-mile limited treadwear protection and a Limited Protection Policy, the Recon CUV delivers the value and confidence you expect from Americus.

The Rugged M/T is a maximum-traction on- and off-road radial with an aggressive attitude. The open and tiered tread block elements ensure maximum traction in extreme conditions. The Rugged M/T is available in sizes up to 37 inches overall with wheel diameters up to 22 inches. Carrying the load is not an issue as the Rugged M/T is available in 12-ply ratings (some sizes). Backed by

a Limited Protection Policy on all sizes, the Trac Grip M/T is ready to conquer any terrain.

The Commercial LT is a commercial grade light truck tire with multi-ply casing construction to handle heavy workloads. Its five-rib, highway-oriented tread pattern allows for maximum trouble-free miles while its beefy, solid shoulder design resists scrubbing. Double steel belted

plies provide puncture resistance and durability. The CLT is backed by a Limited Protection Policy on all sizes.

The ST Radial is the workhorse of the Americus lineup. Americus designed this Specialty Trailer tire with a micro-positioned fiber reinforced belt package for extra strength and durability. The tread design supports low rolling resistance and improved heat dissipation, enhanced hydroplaning resistance, and increased stability. The ST is backed by a Limited Protection Policy on all sizes.

25/365 LIMITED PROTECTION POLICY

All Americus tires are backed by a No Questions Asked, 25/365 Free Replacement Limited Protection Policy and an unbeatable mileage policy (where applicable). The policy fully covers (100%) all Americus brand radial passenger, light truck, and specialty trailer tires should one become unserviceable due to defective workmanship, materials, or road hazard during the first 25% of useable treadwear or one year from date of purchase, whichever occurs first. ●

Find out more, visit
www.americustire.com.

★AMERICUS

Built For The American Road

All New **RUGGED A/TR^R**



The Americus Rugged A/TR is our next generation aggressive all-terrain tire designed for your everyday commute and your off-road adventures. With advanced 3D siping technology, rigid interior tread blocks, enhanced 3PMSF tread compound, the Rugged A/TR provides exceptional handling on wet and dry surfaces, while the massive and studdable shoulder lugs drive through mud, snow and ice with ease. Carrying an upgraded 50,000 mile limited treadwear protection and our No Questions Asked, 25/365 Free Replacement Limited Protection Policy on all sizes, the Rugged A/TR is ready for whatever path you follow.

RUGGED A/T



The Americus Rugged All-Terrain is an aggressive on and off-road SUV and Light Truck radial built for American adventures. The unique connected-center-rib design offers a stable footprint on and off-road. Variable circumferential grooves and shoulder design reduces highway noise and hydroplaning. The Rugged All-Terrain is backed by our No Questions Asked, 25/365 Free Replacement Limited Protection Policy.

RUGGED M/T



The Americus Rugged M/T is a premium high-void mud pattern with large shoulder blocks for deep traction and crisp handling in on and off-road conditions. The self-cleaning tread has "thunder-bolt" stone ejectors. The joint-less spiral nylon over-wraps provide extra toughness and 3-ply body plies (in larger sizes) helps protect against sidewall impact. The Rugged M/T is backed by our No Questions Asked, 25/365 Free Replacement Limited Protection Policy.

RECON CUV



The Americus Recon CUV features an all-season silica-based compound which improves wet and dry traction and provides long wearing durability. Proven tread design ensures quick and efficient water evacuation and traction in all conditions. The Recon CUV is backed by our No Questions Asked, 25/365 Free Replacement Limited Protection Policy.

americustire.com
sales@american-omni.com 281-600-TIRE



Genesis Products

WELFORMED FOR A DIVERSE INDUSTRY

Genesis products was formed in 2002 with four people, oodles of passion, and principals of always finding better ways to serve customers with products and services. Genesis is known as the premier provider of wood-based interior RV components in the US.



WELFORMED

Welformed was founded in 2013 and became part of the Genesis Company in 2015. The acquisition was driven by a multitude of customer requests for non-wood-based solutions for interior trim, thermal management, and noise reduction needs. In 2017, Welformed also acquired insul-coustics in Fort Wayne, Indiana, which added more expertise, manufacturing capacity, and materials science-based competencies in vehicle protection, thermal, and sound-related solutions.

Welformed is a well-known provider of thermal and sound management products serving OEMs such as Caterpillar, John Deere, Onan/Cummins generator, Paccar, and Case New-Holland.

The combined enterprises now include nine facilities, over 1,000 employees, and market penetration in over 12 categories in the US. One such category is vehicle protection systems, namely a cargo van protection line called Welfit™ Cargo Liners.

Welfit cargo liners are engineered for maximum durability to prevent denting, preserving your vehicle's paint and exterior graphics. They are moisture resistant to defend against rotting and designed for sound dampening to reduce road noise, creating a more improved driving experience. Welfit cargo liners are fiberglass free and ready made for one-person install without the need of a drill kit. Choose individual wall, floor, or ceiling liners or a complete kit.

Welfit liner products are manufactured in the US with US-made materials and know-how at Welform's Fort Wayne plant. This facility is located within an upcycled local International Harvester plant employing over 40 US workers.

DIVERSE USE

The work/cargo/all-purpose van industry is growing and changing. A van can be an office, workshop, warehouse, toolbox, and billboard. Welfit works hard to help support this industry with products that help serve this diverse usage spectrum.

One example of a diverse use is a new firm that launched a new product selling model that has arisen from

the COVID-19 impact on face-to-face shopping for women's clothing. This firm was tasked to design a modular, easy-to-install but distinctive-feeling mobile shopping boutique that could serve as a selection, try-on, and commerce site inside of a Mercedes Sprinter work van. Welformed used the standard profiles of wall and floor liner systems coupled with finishes well-known from serving the RV interior markets to develop a rich and inviting environment that would give consumers a comfortable place to shop, as well as an affordable and efficient upfit offering and a new use for work vans.

Another example is an upfit kit for electric-powered work vans. These liners must be durable and lightweight at the same time. Welfit has developed a rugged floor system that is over 50% lighter than competition and is becoming popular with fleet companies using EV vehicles or those who use other fuels but want better fuel economy or added cargo capacity.

Welformed is actively connecting with and signing up dealers across the US to become Welfit upfitters. Many customers prefer to buy American-made products in general, but many bring Welfit unusual challenges as "one size fits all" does not always suit customers. ●

Find out more, visit
www.welfitkits.com.





Made in the USA



WALL LINERS



COMPOSITE FLOORS



CEILING LINERS



DOOR LINERS

Welfit™ Cargo Liners

Protection from the inside out.

Your work truck or van is your mobile office, toolbox, warehouse and billboard. Welfit™ cargo liners are engineered for maximum durability to prevent denting and protect your vehicle's paint and exterior graphics against the impact of daily wear and tear. Preserve the value of your vehicle for years to come by keeping it well protected, from the inside out.

Lightweight

Reduced starting weight for fuel savings.

Clean

Precision cut for easy installation.

Durable

Zero moisture absorption. Maximum durability to prevent denting, preserving your vehicle's paint and exterior graphics from the inside out.

Quiet

Designed for sound dampening, to minimize road noise for an improved driving experience.



Interested in more information?
Contact us at info@welfitkits.com

Isuzu Commercial Truck of America, Inc

THE PROFESSIONALS' WORK TRUCK

Today's contractors are always searching for ways to save time and money. Like a lot of businesses, they're looking for ways to be more efficient while increasing profits and maintaining a high level of customer satisfaction. That's quite a tall order and no mean feat.

That old adage, "What you see is what you get" still remains true. Professional services should be delivered to a customer's doorstep in a professional package, and often the truck is the first thing a customer notices upon arrival. That's just one of the many reasons Isuzu trucks are so popular. But Isuzu trucks aren't just about the physical, there are also a number of ways that an Isuzu truck saves time, maximizes labor, and generates additional revenue. Isuzu trucks are the full package.

TIME-SAVING

Ask anyone who has driven an Isuzu truck with its low cab forward design, and the first thing they will talk about is its great maneuverability and visibility. The turning radius and visibility is the best in class. Whether you are parking or making a tight turn, those time-consuming, three-point turns are less frequent. The maneuverability and visibility not only saves time but also lessens the chance of bumping into unseen objects, especially on a crowded construction site.

MAXIMIZE LABOR

First, Isuzu's quality is among the best in the industry. Isuzu trucks are known for maximizing a driver's uptime, which keeps Isuzu trucks on the job and out of the repair shop.



One breakdown can cost a business a minimum of two to three hours of a crew's time and missed appointments. Secondly, Isuzu's trucks are more capable than traditional trucks. When hauling equipment to the jobsite, Isuzu's payload and body designs maximize the truck's capability. This keeps your crew from making multiple trips and from having to pull an unnecessary trailer.

REVENUE & PROFITABILITY

A professional appearance enhances your brand and loyalty among your customers while attracting new ones. Isuzu trucks are known for their professional appearance and with a

customized body, show they are built strictly for use by professionals. Isuzu trucks are also well known for their low cost of ownership and residual value. Great fuel efficiency, superb quality, a robust warranty, a preventive service maintenance plan, and special financing keep operating expenses low and fixed. Knowing your monthly costs allows you to plan accordingly and save over the long term. ●

ISUZU
Isuzu Commercial Truck of America, Inc.

Find out more, visit
www.isuzucv.com.



ISUZU
TRUCK



#1 **BEST SELLING LCF IN AMERICA**
SINCE 1986



Isuzu has been and continues to be the number one selling low cab forward truck in America since 1986. This is something we take great pride in. With over 300 Isuzu dealerships throughout all 50 states, we are here to serve all your truck, service and parts needs.

Visit your local Isuzu dealership and learn why we continue to be the number one best-selling LCF in America.

Vehicles shown with optional equipment; some equipment is dealer installed. Vehicles are assembled from component parts manufactured by Isuzu Motors Limited and by independent suppliers who manufacture such components to Isuzu's exacting standards for quality, performance and safety. Please see your authorized Isuzu dealer for additional details.
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Link Manufacturing

PROVIDING ENGINEERED SUSPENSIONS FOR OVER 40 YEARS

Link has 40 years of suspension engineering experience. In that time, the company has collaborated with some of the most respected OEMs in the industry. Its suspension solutions have been tailored to meet and exceed the requirements of the vocational marketplace, creating a legacy of some of the best performing, most reliable, and rugged heavy-duty suspensions systems in the world.

But designing and manufacturing great products is just a small part of Link®. Link's Midwestern roots and work ethic have resulted in an unwavering focus on the customer in everything the company does. It's Link's passion and it's what differentiates Link from others. From collaborative engineering support to providing tailored applications; from lean manufacturing to time-saving product improvements; from unparalleled customer service to 100% on-time delivery—Link prides itself on going the extra mile to meet customers' expectations and guarantee their satisfaction.

FULL LINE OF AUXILIARY SUSPENSIONS

Link's family of auxiliary axles accommodates the broadest range of aftermarket applications, offering self-steer and non-steer auxiliary lift axles for virtually any truck. With years of experience and innovation,

dedicated engineers at Link have gained a thorough understanding of the dynamic suspension needs of the vocational market. Link strategically established a highly uniform offering of auxiliary axles made to enhance installation, performance, and uptime.

PATENTED DESIGNS & INTELLIGENT ENGINEERING

Link's family of auxiliary suspensions is very popular among bodybuilders and upfitters because of its patented Swift Mount technology. Traditional auxiliary axle installation can routinely take six to eight hours of labor. Link's Swift Mount technology enables upfitters and bodybuilders to install one of its axles in one-third the time.

The interchangeable Swift Mount ride height brackets incorporate improvements in the way the frame brackets attach to the suspension hanger. The brackets can be used to mount any Link suspension, and by maintaining four sets in inventory, installers can be prepared for nearly any installation.

Link's Swift Mount bracket design uses a stepped-edge, offering installers a visual indicator to center the suspension on the truck. Comparing the frame bracket to hanger location for both the driver and passenger sides, the suspension is easily centered.

A bulkhead air control system is also available, fitting within each axle's compact mounting envelope. All air fittings are push-to-connect, and air tanks are designed to mount slightly above cross members for protection.

LOW MAINTENANCE & DURABLE

All Link auxiliary suspensions are equipped with Link-KOAT migratory

self-healing metal treatment.

Link-KOAT provides unparalleled corrosion resistance and rust protection, even when surfaces are exposed to excessive abrasion, harsh chemicals, and other severe-duty environmental factors.

The 8K and 10K self-steer auxiliary suspensions share the same hardware, feature heavy-duty bearings, and are designed for robust performance. To support its broad range of applications, Link also offers a self-steer 13.5K suspension with a premium disc brake package.

Link's auxiliary suspensions weigh in at approximately 6% less than comparable 8K, 10K, 13.5K, and 20K self-steer axles. Link also integrates industry-standard wheel end and brake components into its suspensions, boosting uptime by streamlining maintenance processes and inventory overhead.

LOOKING AHEAD

Link is close to completing its development of smart, load-balancing axles using its revolutionary Road Optimized Innovations (ROI) technology. These revolutionary axles will respond to changing conditions and maintain optimal tire-to-ground pressure. The suspensions will also assess real-time load characteristics and automatically adjust to be in the lowered or lifted.

Link's inside sales team is standing by to answer your questions and help you find solutions to your suspension needs. Visit Link's website and discover for yourself how simple and easy it is to find a solution for all your suspension needs. ●

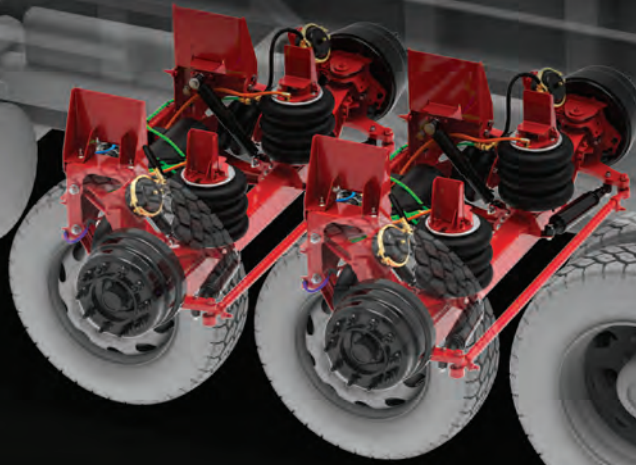
Find out more, visit
www.linkmfg.com.





BUILT FOR YOUR SUCCESS

ENHANCE YOUR WORK TRUCK PERFORMANCE AND UPTIME



Link® self-steer and non-steer lift axles are designed to keep work trucks on the move and profitable.

Our auxiliary suspensions enhance the performance, durability and uptime of work trucks and heavy-duty vocational equipment. The self-steer family features an industry leading installation time, corrosion resistance components, cast lift arms, pre-plumbed integrated air control, and a twenty two inch mounting envelope. Our line of self-steer lift axles is available in 8K, 10K, 13.5K, and 20K capacities.



INSTALLATION

Patented interchangeable ride height mounting brackets make installation a breeze. The optional bulkhead air kit reduces overall installation time and features push-to-connect fittings.



DURABILITY

Cast lift arms come standard, improving structural durability, reducing wear, minimizing interference issues, and allowing for better lift and maneuverability.



PROTECTION

Each suspension is coated with Link-KOAT® – a unique, migratory, self-healing metal treatment that provides corrosion resistance against damaging road chemicals.



UPTIME

The family of auxiliary axle suspensions utilizes industry-standard wheel end and brake components that simplify your maintenance process and inventory requirements.



driven to *outperform*®

Peterson

LED TECHNOLOGY THAT IS CLEARLY SUPERIOR

Don't take your forward lighting technology for granted. The superior performance of LED headlights offers improved lighting in any weather and every lighting condition. The increase in output of LED headlights enhances safety while their energy-efficiency, low power consumption means they last longer.

Through an intelligent engineering process geared toward innovative and high-value LED lighting solutions, Peterson USA-made, LED headlights were born out of collaborative systems-level integration with vehicle manufacturers. From concept to design, engineering to prototype, and assembly to production, the LED-specialized solution was focused on reliability and cost.

Considering the light that the LEDs emit, they are very small in comparison. Peterson LED headlights are made up of two LED chip-on-board units per assembly; one for high beam and one for low beam, providing brilliant light. Each chip-on-board unit contains five LEDs.

The state-of-the-art optics and diode technology built into Peterson's LED headlight provides a dramatically crisp

beam. Its wide, more even pattern has a 5600k color temperature that closely matches natural daylight. The more natural light leads to improved object recognition at night while the more even beam pattern reduces eye strain for the driver.

The wider, more even beam pattern gives drivers exceptional night lighting including shoulder visibility. When drivers can see the edge of the roadway, they can more easily detect stopped vehicles, obstacles, animals, and people on the side of the road. And whether the road surface is flat or sloping, the roadway and roadside are well lit.

PETERSON DURABILITY

Because of the LED's energy-efficiency, they do not need to be replaced as

often. And, these popular headlights boast a solid-state design and rugged construction, which protects the electronics against moisture, shock, and vibration, and means they last longer than traditional sealed beam lights.

For built-in durability, Peterson's LED headlights have its standard H4 three-blade terminals integrated directly into the cast alloy housing rather than wired onto the light as a separate pigtail. With the impact-resistant, heavy-duty polycarbonate lens bonded to rugged aluminum housing, the LEDs provide outstanding vibration resistance. Their strength and shock resistance in addition to their energy efficiency extends the service life.

Imagine the dramatic improvement Peterson LED headlights will make out on the road ahead and to the side in any condition. Don't take your forward lighting technology for granted. ●

Find out more, visit
www.pmlights.com.

Peterson's DOT-legal 701C 7-inch round LED headlights provide a dramatic improvement in lighting performance for any PAR56-equipped vehicle—heavy-duty, over-the-road truck.



SEE LED TECHNOLOGY CLEARLY

These images show the difference between standard halogen sealed beams and Peterson's LED headlights.

They were taken in the same vehicle in the same spot with the same exposure settings. The difference speaks for itself.

Standard halogen sealed beams vs. Peterson 701C LED headlights. Low beam pattern shown for both. Installed in a 1997 Jeep Wrangler test vehicle without altering headlight aim.

TOUGH. ENOUGH.



**1,000
LUMENS**

**906 LED Pedestal-Mount
Work Light**

- Low profile, low weight
- Rugged polymer housing



701 Great White® LED 7" PAR 56 Round Headlight

- UV- and impact-resistant, heavy-duty polycarbonate lens
- Standard H4 connection
- Separate high/low beams
- IP66 ingress rating

1100 LUMENS: LOW BEAM
1650 LUMENS: HIGH BEAM



**800
LUMENS**

908 LumenX® 4" Round LED Rubber Housing Work Light

- PAR 36 replacement with LED technology
- High vibration resistance

Work safe in any weather, and every lighting condition with Peterson LED forward lighting. Designed, engineered and manufactured with legendary Peterson quality, our USA-made LED work lights set new standards in efficiency and durability. Whether spec'd as OEM standard or an aftermarket installation, you can count on your Peterson lights to work as hard as you do.



Scan to see
Peterson's
full line of
work lights.



PETERSON
VEHICLE SAFETY LIGHTING

pmlights.com



PPG'S COMMERCIAL COATINGS HAVE IT COVERED IN TECHNOLOGY, COLOR, AND SERVICE

PPG is a leading innovator of coating technologies for just about every industry imaginable with a wealth of coatings options available for work trucks. The applications range from heavy-duty trucks and custom truck bodies to transit vehicles, trailers, fire and emergency, as well as equipment for the agricultural, construction, and gas exploration industries.



PROVEN TECHNOLOGY FOR DIVERSE NEEDS

PPG's full range of coatings technologies includes polyurethanes, alkyds, epoxies, polyurea, powder coatings, and pre-treatments. Coatings are marketed under several brand names—each offering products and price points geared for specific market segment requirements:

- **DELFEET ONE®** premium paint system delivers excellent color matching, durability, and ease of use, while offering the industry's lowest VOC ratings for undercoat and topcoat products. Available with five- and seven-year warranty options.
- **DELFEET® EVOLUTION** premium paint system offers an excellent choice of topcoat systems to meet specific requirements—with three-, five-, and seven-year warranty options.
- **DELFEET ESSENTIAL®** compact, value-driven paint system is easy to use and cost effective, available in two- and three-year warranties.
- **COMMERCIAL PERFORMANCE COATINGS** offer a full breadth of technologies for specialized equipment and manufacturing uses—from economical alkyds and

epoxies to urethanes, waterborne, and powder coatings.

- **AMERCOAT®** line of heavy-duty protective coatings includes tank linings, zinc-rich primers, epoxy primers, and other durable finishes.

SPECIAL REQUIREMENT SOLUTIONS

PPG offers many specialty coatings options, ranging from those having unique performance properties to environmentally progressive, ultra-low VOC solutions. Among the options are specialty coatings for enhanced graffiti resistance, sound dampening, and the latest advancements in corrosion and chemical resistant technologies.

COLOR MATCHING TOOLS

PPG's comprehensive color database offers hundreds of thousands of formulas, covering a full spectrum of solid, metallic, pearl, and specialty colors. Color matching tools include the *Delfleet One* color chip deck; specialized color chip selectors for fleet vehicles, Class 6 through 8 OEMs, RAL, and market-specific colors. Formula look-up options range from online access to a full-blown, computerized paint management system—as well as an advanced

spectrophotometer for matching difficult, unknown colors.

TRAINING & DEVELOPMENT

Dedicated PPG instructors teach training courses throughout the year at PPG Business Development Centers. Course topics include technician certification, spot repair, and color tinting, blending, and spray equipment for commercial use. And PPG's MVP Business Solutions program offers a comprehensive array of management training for businesses using PPG commercial coatings systems. The program provides business owners and managers with ideas, methodologies, and expert guidance for improving productivity and profitability.

SERVICE & SUPPORT

The core of PPG's commitment to customer support lies in its team of field commercial sales representatives, OEM specialists, and a network of some 500 US and Canadian distributors offering personalized service, technical support, and color matching assistance. ●

Find out more, visit
www.ppgcommercialcoatings.com.



ALL FOR ONE ONE FOR ALL

Color match in the aftermarket
shouldn't be an afterthought

Introducing the all-new Delfleet One® paint system.
Get the whole story at DelfleetOne.com.



Vanair

PROVIDING MOBILE POWER SOLUTIONS SINCE 1972



For nearly five decades, Vanair® has engineered innovative, rugged, and dependable products that are used to improve efficiency and productivity worldwide. The company provides best-in-class product offerings, installation, and service training to assure maximum performance of its products. Using its experienced personnel and extensive facilities, Vanair is an engineering-driven company known for its problem-solving capabilities to meet the mobile power demands of a wide range of industries.

Vanair offers the most comprehensive line of vehicle-mounted air compressors, generators, welders, hydraulics, chargers/boosters, and engine starters in the world. With over 100 standard models ranging from 10 to 1500 CFM in multiple configurations, Vanair can meet a wide range of needs. It serves customers such as the mechanic and service industry, municipalities, utilities, railroad maintenance, Department of Defense, and construction. The Vanair product line consists of:

POWERFLEX AND ABOVEDECK HYDRAULIC DRIVE SYSTEMS

Vanair's PowerFlex™ and above-deck air compressors are engineered to be the answer when truck bed space is at a premium. Vanair's hydraulically

driven reciprocating and rotary screw machines offer 30 to 185 CFM of air power, and the modular system allows flexibility to fit the unit to your application and budget.

PTO DRIVEN UNDERDECK MODULAR SYSTEMS

Vanair under-deck rotary screw compressor systems provide power without an expensive tow-behind. Using a single PTO opening and the truck's engine power, these systems provide up to 1000 CFM of air power, AC power or hydraulics, or any combination. Half the cost of a tow-behind, units mount seamlessly under the vehicle, freeing the towing hitch and opening bed space.

ENGINE DRIVE SYSTEMS

Vanair's engine-driven systems deliver rugged and reliable solutions for your compressor's air needs. Offering 18 to 80 CFM of air with up to 175 PSI, these systems meet robust applications such as pavement breaking, boring, monument engraving, and general air tools.

AIR N ARC ALL-IN-ONE POWER SYSTEMS

Air N Arc® ALL-IN-ONE Power Systems® provide up to six forms of power in one compact machine. With a welder, generator, air compressor,

battery booster, battery charger, and hydraulic output, you have a complete mobile workstation on your truck.

START•ALL LITHIUM-ION JUMP•PACK

The powerful lithium-ion cobalt Start•All Jump•Pack® series is compact and available in 12V and 24V systems, instantly starting up to a Class 8 truck. The power bank keeps mobile devices and electronics charged. Its Protect•All® Safety Technology includes reverse polarity, low-voltage, short circuit overheat, and over-discharge protection.

GOODALL ENGINE STARTING SYSTEMS

Goodall® offers a broad range of jump starters, air compressors, AC generators, and heavy-duty cable and clamp products. This equipment can meet any jump-starting and mobile service challenge.

UTILITY MOUNT AIR COMPRESSORS

Vanair's stand-alone line of Tier 4 Final-compliant engine driven, utility mount, rotary screw air compressors come in sizes of 185 CFM, 210 CFM, and 260 CFM. ●

Find out more, visit www.vanair.com or call 800.526.8817.



Vanair® underdeck air compressors provide the most durable and reliable systems with the lowest life-cycle cost in the industry today...Period!

In 1972, Vanair established a new industry when we were the FIRST company to utilize the truck's engine to power an underdeck PTO rotary screw air compressor. Vanair continues to lead the industry with advancements to meet our customers' challenges.

Did you know that only Vanair® offers:

- 50-1000 CFM PTO driven air compressors serving the widest markets and applications.
- The patent-pending FailSafe™ redundancy system that assists in providing uninterrupted performance in the field.
- Our patent-pending ThermalGuard™ weather protection system to keep you operating no matter the temperature.
- Proven lowest life-cycle operating costs with our prescribed maintenance schedules and longer life consumable components.
- Standard 40,000-hour design life brushless fan cooler package with built-in thermal protection.
- 20 standard commercial gear ratios to provide the lowest compressor input speed per CFM in the industry. What does that mean to you? **Less fuel consumption • Less wear and tear on the vehicle engine • Less noise**

Vanair underdeck PTO air compressors, generators, welders, battery boosters, battery chargers, and hydraulics are an investment that pays long-term returns.



Contact us to arrange an on-site demonstration of the biggest advancement in PTO underdeck systems in 50 years!

800.526.8817 | vanair.com





Worksport

THE MOST INNOVATIVE TRUCK ACCESSORY COMPANY YOU'VE NEVER HEARD OF

Going on 10 years of manufacturing tonneau covers for pick-up trucks, Worksport™ has seen every cover design offered in the last decade and refused to accept the status quo. “A lot of these big box truck accessory companies are just pushing out inventory of a product that they see as a fixed design with no need for improvement,” says Steven Rossi, CEO of Worksport. “As truck guys ourselves, we saw this as a huge oversight of a product that truck owners rely on every day. Tonneau covers aren’t complicated, but it’s the fine details that make the biggest difference. How smooth are the latches? How easy is it to fold away? How secure is it? Ultimately, the best cover is one that you don’t have to think about. It’s intuitive, easy to use, durable, and secure, so you can walk away knowing your haul is safe.”

From its early stages, Worksport was established with a heavy emphasis on field-tested research and development. Focusing its attention on common problems with typical tonneau covers, such as difficult or delicate latches and hinges, poor sealing, weak structural reinforcements, and low-quality materials, the company set out to make a more robust, user-friendly, and safe cover.

“As the underdogs in the industry, we knew that to get anywhere we had to come to market with something new that could compete in a way that most of the big manufacturers couldn’t,” Rossi explains. “Whether you get your cover from one brand or another, most of them are selling the same product with no incentive to change it. That’s where we come in. We started from scratch and designed all of our own latches, hinges, seals, frames, and cover materials. We took the time to think about what works



best and what we would want to use on our jobsites and camping trips. The end result was such a success that we had white label offers that kept us in the B2B space before we could even approach the consumer market, so it’s possible you’ve got a Worksport tonneau cover and you don’t even know it!”

TERRAVIS TONNEAU COVER

Constant innovation of the current line continues, while Worksport sets its sights on entering the consumer market with TerraVis™, a never-before-seen accessory that integrates power generation and storage into your pickup. “Looking to the future of pickup trucks, we’ve developed a product that will allow current truck owners and EV truck owners alike the ability to harness the power of renewable energy by integrating mobile solar generation and battery banks into our most advanced

tonneau cover yet, TerraVis,” Rossi says. “Solar panels integrated into the tonneau cover capture energy everywhere the truck goes and stores that energy in expandable, modular battery banks installed into the bed of the pickup. Although it is a small step toward a carbon neutral future, it is a leap in the evolution of the possibilities of modern truck accessories. Able to power a jobsite, campsite, or even provide immediate power in a crisis, TerraVis utilizes the power of renewable energy to expand the potential of the pickup truck far beyond its practical capabilities.”

Worksport is currently looking for investors and partners that are passionate about evolving the modern pickup truck. With a recent Reg-A qualification, anyone can invest, small or large. Aiming to grow the foundation of a company that is built by truck owners, for truck owners. TerraVis is in development now to give current pickup truck owners access to EV tech and to further leverage the power of electric trucks in the future. Those interested in becoming part of the revolution can visit invest.worksport.com. ●

Find out more, visit
www.worksport.com or
www.goterravis.com.

THE MOST INNOVATIVE TRUCK ACCESSORY COMPANY



YOU'VE NEVER HEARD OF



XL Fleet

PLUG-IN HYBRID SYSTEM NOW OFFERED ON SELECT GM FLEET VEHICLES

XL Fleet's award-winning XLP™ plug-in hybrid electric drive system is now offered on several of the most popular Chevrolet and GMC commercial pickups and cutaway chassis available. It's a perfect combination of power, performance, and plug-in sustainability for your fleet.

As a leading provider of commercial fleet electrification solutions, XL Fleet turns many of the most popular Class 2-6 vehicles from leading OEMs into hybrid and plug-in hybrid electric vehicles without disrupting their performance. XL Fleet's electrification upfits turn ordinary gas-powered vehicles into cleaner, more fuel-efficient versions that can help meet sustainability goals while leaving the OEM powertrain (engine, transmission, fuel, and exhaust systems) completely intact.

XL Fleet's newest product offering expands its growing lineup of plug-in hybrid electric drive systems, which can improve fuel economy by increasing miles per gallon by up to 50% and reducing CO2 emissions by approximately one-third compared to traditional gas-powered vehicles. It's also XL Fleet's first plug-in electrification system available for Chevrolet and GMC fleet vehicles, adding to a broad range of XL hybrid

systems currently available for GM Fleet products.

XL Fleet's plug-in hybrid electric drive systems are built for a wide range of fleets and jobs. They install quickly and easily onto factory vehicles, so they're ready to work immediately within your existing fleet. And because the XLP system works in parallel with the OEM powertrain, your new plug-in hybrid electric vehicle performs as you expect it to and without range concerns.

XL has pioneered a plug-in hybrid electric drive system that is revolutionary in its simplicity. In addition to regenerative braking, the XLP features a volume production-ready, high voltage lithium battery pack. The XLP system is compatible with Level 1 and Level 2 chargers using an industry standard J1772 plug interface, and the system has no special maintenance requirements.

XLP PLUG-IN HYBRID SILVERADO/SIERRA

The Chevy Silverado and GMC Sierra 2500/3500 HD trucks were built to handle a pickup's toughest jobs—with the power, performance, and versatility needed on the jobsite or on its daily shift. And for the first time, these pickups are now available as

plug-in hybrid electric models with an XLP plug-in hybrid electric drive system from XL Fleet.

The XLP system is available on select 4WD GM Silverado and Sierra 2500/3500 HD models with 6.5-ft and 8-ft beds. Double and crew cab configurations are available, and since the electrification system is mounted under the chassis, you won't need to give up bed space to turn your vehicle into a plug-in.

XLP™ PLUG-IN HYBRID CUTAWAYS

XL Fleet's plug-in hybrid electric drive system helps service, delivery, shuttle, and emergency response vehicles improve fuel efficiency while significantly decreasing CO2 emissions. The XLP system seamlessly installs onto the Chevrolet and GMC 3500 and 4500 cutaway chassis powertrains, transforming commercial work trucks, shuttles, ambulances, and more into sustainable plug-in hybrid-electric vehicles. It's available on both 4.8-L and 6-L engines in all wheelbase configurations.

Ordering is easy, and installation is available on both new and in-service vehicles. ●

Find out more, visit xlfleet.com or call 1.833.XLFLEET.





Hybrid Power

The Chevy Silverado and GMC Sierra 2500 & 3500 HD pickups were built to handle a work truck's toughest jobs – with the power, performance and versatility needed on the job site or in the field. And for the first time, these world-class pickups are now available as a hybrid or plug-in hybrid model, with an electrification system from XL Fleet.

With over 140 million customer miles driven, XL's electrification upfits are proven to provide up to a 25-50% improvement in fuel economy while reducing CO2 emissions by as much as one-third. All with no range anxiety or performance concerns.

The power of a work truck. The sustainability of a hybrid. Now available from XL Fleet.

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833-XL-Fleet

XLFleetTM
Sustainability Starts **Here**

Boss Industries

THE RIGHT AIR FOR YOU

While 2020 has been a challenging year, BOSS Industries has taken advantage of these difficult times to reinvest back into the business by hiring new key personnel in engineering, sales, and production. Staying connected with customers digitally and creating new pathways to demo products is key for Boss, too. Plus, the brand developed a new product line and updated several current products.

But the key question always remains the same, what is the right air for you? Many times, choosing the right method of air compression is just as important as choosing the capacity (CFM) and pressures (PSI). Think about it like this, do you need continuous air? For example, jack hammers, piercing tools, or running any air tool for longer than 20 minutes at a time. Or do you need intermittent air, i.e. impact wrenches, drills, or any air tool that will be used for a short duration of time, like removing lug nuts on a wheel.


If you need continuous air then you need a Rotary Screw type compressor.

If you need intermittent air then you want a Piston type compressor.

WHAT'S NEXT?

You need to define what CFM you need by what tools you will use. Boss recommends sizing your compressor to the rated specifications for your tools to ensure the life span and investment in your air tools.

Boss' website can help you with these questions. Just go to its Air Consumption Guide and let your fingers do the talking. And of course, if you have further questions, please feel free to contact Boss directly at 800.635.6587.

Choosing the right type and size of an air compressor is just as important as choosing the right tool for the job and save you money in the long run. 

Find out more, visit www.bossair.com.



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Dakota Bodies

PROVIDING CUSTOM WORK TRUCK SOLUTIONS FOR OVER 20 YEARS



At Dakota Bodies, design engineering is an important service in the process of manufacturing quality bodies for every market. The design team can work with you to create a design or a body from a spec you have in mind. Combining state-of-the-art software with decades of experience, there is little missed when it comes to the functionality of a Dakota Body.

JOBS OF ALL SIZES & SHAPES

With a customized manufacturing style, Dakota is able to manage various shapes and sizes of aluminum, stainless, and galvanized products. And because of Dakota's large

capacity, Dakota can handle jobs of all sizes. Dakota can ship bodies primed or finished and uses a zinc rich primer for added corrosion resistance. On top of that, Dakota offers a 10-year rust-through warranty for aluminum and stainless bodies and a six-year rust-through warranty for galvanized.

NEW SERVICE BODY DESIGN

From what started the company in 1997, the traditional weld together design of a Dakota service body has seen many improvements over the years, and Dakota Bodies recently introduced some further developments to improve price, performance, and appearance.

The most notable update to this body is the included universal mounting kit designed to fit 2020 Ford, Ram, and GM chassis. Other major design updates include: Compression T-handle door latches, cast aluminum fenderettes, silver zinc finish tailgate brackets, fuel filler cup in the streetside fender, and a modernized bumper appearance.

As always, there are numerous custom options available so Dakota Bodies can make your service body to fit your wants and needs. 🍪

"CUSTOM IS OUR STANDARD"

Find out more, visit
www.dakotabodies.com
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Our new Service Body design allows for enhanced performance, a competitive price point and a modernized appearance.



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Extendobed

NEVER CLIMB IN THE BACK OF YOUR TRUCK OR VAN AGAIN

Extendobed improves worker productivity. No wasting time looking for tools/supplies, climbing into your van/truck, or crawling under a covered service body or bed topper. One Extendobed customer now completes one extra service call per truck, daily. Charging \$80/month for their services, and with a fleet of 280 trucks, that's an additional \$19,200 in revenues per truck annually.

REDUCE INJURIES

Extendobed also reduces injuries because workers are not picking up heavy items from awkward angles or climbing in and out of their vehicle multiple times per day. Avoiding even one back injury claim can pay for a small fleet of Extendobeds.


Extendobed is the only company to offer:

- Extension past the taillights—over 110%—allowing access to the entire bed
- Load capacities up to 3,000 lbs that can be point-loaded
- Fully customizable designs for trucks, vans, service bodies, and trailers
- 20-year warranty = lower cost of ownership
- Increased productivity
- Reduced workers comp injuries

EXTENDOWALL

The new Extendowall™ is designed to improve the efficiency and productivity of work vans and can increase storage capacity by up to 92% over traditional shelf storage systems. Stop climbing into your van for equipment/supplies. Slide it out to you. The fully customizable Extendowall is available to extend from either the side or back doors. Optional half-bed or full-bed width and up to 3,000-lb capacity is available with over 110% extension. ●


Find out more, visit www.extendobed.com or call 800.752.0706.




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Multiforce Systems

FUELFORCE FUEL MANAGEMENT

Multiforce Systems, founded in 1981, manufactures, sells, and services the FuelForce Fuel Management System line of products that authorize and controls fuel and energy (gasoline, diesel, DEF, CNG, ethanol, biodiesel, propane, hydrogen, and electricity for EV charging). The FuelForce systems can authorize product dispensing through the use of keys, cards, tags, barcodes, smartphones, or the keypad.

Other advanced features include a modern, web-based FuelServe.net fuel management software that is easy to use, flexible, and fully automatable with an open REST API. Traditional, enterprise level SQL server-based software is also available and can include a full range of support and services to meet enterprise customer's requirements.

Both the web-based and SQL server software versions have integration with tank monitoring consoles/software, GPS packages such as Geotab, and vehicle-mounted asset tags such as HID IdentiFuel.

FUELFORCE PRODUCTS

The FuelForce line also controls mobile tanker truck units, pickup truck auxiliary tanks, and gate/car wash controllers with both wired and wireless communication options.

FuelForce solutions serve thousands of customers throughout North America. Its best-in-class customer support group is known for resolving issues and keeping customers happy. These durable and reliable industry leading systems perform in the rough outdoor environments where construction, mining, energy, transportation, municipal, and military customers need rugged solutions. ●

Find out more, visit www.fuelforce.com or call 609.683.4242.



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Minimizer

SOLUTION-BASED PRODUCTS FOR THE MEDIUM-DUTY INDUSTRY

Thanks to nearly four decades of manufacturing experience, Minimizer's reputation as an industry leader is built on its Tested & Tortured™ mantra. The lifetime guarantee that comes standard with every fender, floor mat, and tool box—as well as several other products—forms the heart of the company.


Minimizer has long been known for its poly fenders that are thermoformed with a proprietary material. The brand's reputation has earned the trust of countless companies and fleets across North America. Its durability is legendary thanks to testing that goes far beyond real world. Whether pelted with pool balls, slammed with a sledgehammer, or toppled by a tank, Minimizer

fenders don't just put up a fight, they win every time.

Minimizer's initial success with fenders has bred an expansion into numerous medium-duty products, including custom molded floor mats. Laser-measured for a precise fit, Minimizer floor mats use a tray system to ensure the mess stays on the mat. The Floor Mat Selector at www.minimizer.com makes choosing the appropriate truck-specific part number incredibly easy.

Minimizer's other solution-based products include poly tool boxes, mud flaps, and the innovative Fast Flaps™. Fast Flaps are designed to hold mud flaps without sacrificing strength. In



the rare instance a mud flap is removed from the Fast Flaps holder, the driver can reinsert the flap with a screwdriver, meaning no shop time, no DOT fines, and no more lost mud flaps. 

Find out more, visit www.minimizer.com or call 800.248.3855.



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PowerMate

SAFETY LIFTING TECHNOLOGY

PowerMate® is here to provide safety lifting equipment for one truck or an entire fleet. PowerMate can help make moving your loads of up to 1,500 lbs both safer and more profitable.

PowerMate Motorized Stair Climbers, LiftGates, and LiftTables have been in business under the same continuous ownership since 1976. Its lifting equipment is used by a large number of companies to safely and efficiently move heavy loads.

PowerMate's Stair Climber is great for moving loads up and down stairs, and its tailgate lift moves loads off and on pickup trucks. The lifts can move across flat surfaces as well as rough terrain. And finally, several models can stack and/or vertically lift.

WHY USE POWERMATE

PowerMate lifts improve operator safety. PowerMate requires 87% less effort for the operator than a traditional hand truck. This reduces fatigue and the risk of injuries.



The PowerMate also reduces labor requirements by 50%. Instead of using two or four teammates for the job, only one or two teammates are required. PowerMate also provides the potential to complete 20 to 40% more jobs per day. Saving time and labor improves your professional image and grows your profits, not to mention saving money spent on costly injuries, property damage, and potentially even lowering insurance costs. ♦

Find out more, visit
www.powermate.info.



SAVE TIME, MONEY, AND BACKS!

LP International Inc. the manufacturer of the PowerMate® brand of motorized stair climbing hand trucks, LiftGates (interior tail gate lifts), and LiftTables is here to provide safety lifting equipment for one truck or your entire fleet of trucks.

If you and your Team are challenged with moving heavy and awkward loads weighing up to 1,500 Pounds or 680 kilos. PowerMate can help make your moves both safer and more profitable.



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M2302700

Webasto

CUTTING-EDGE COMMERCIAL VEHICLE SOLUTIONS

A global leader in heating and cooling technologies for the transportation industry, Webasto products offer reliable and comfortable solutions for a variety of vehicle applications.

CLIMATE CONTROL SOLUTIONS

Peak performance and Webasto's air-conditioning and HVAC systems go hand in hand. A workspace that requires cooler temperatures needs a dependable product for comfort and safety. These systems provide options to seamlessly integrate into existing HVAC systems and work independently at a high capacity for maximum cooling. This would also include Webasto's heat-only systems, such as the Houston. These units are compact,

quick and easy to retrofit, and are equipped with high-efficiency fans and blowers—delivering consistent airflow. Webasto also developed vehicle-specific kits to minimize install time and maximize reliability.

IDLE-REDUCING HEATING SOLUTIONS

Webasto's renowned coolant and air heaters save on fuel costs, improve DPF longevity, reduce engine wear, and improve driver comfort. Webasto coolant heaters pre-condition the truck's engine before startup to reduce idling and prevent the damaging effects of cold starts to the engine and DPF. Webasto air heaters operate quickly and conveniently warm truck cabs and cargo spaces without the need to idle

the main engine. This improves working conditions while reducing idle times, since it operates independent from the vehicle engine. Both systems are engineered to perform within extreme outdoor temperatures.

Webasto continuously introduces new technology and components to provide comprehensive solutions for the commercial vehicle market; ranging from battery, charging, and thermal management to vehicle sterilization products (HEPA air filtration systems).

Trustworthy distribution partners and a coast-to-coast dealer network allows Webasto to offer unrivaled support in North America.

Find out more, visit
www.webasto-comfort.com.

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